# Strategic Report, Report of the Directors and Financial Statements for the Year Ended 30th September 2018 for BENTALL ROWLANDS STORAGE SYSTEMS LIMITED

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#### **BENTALL ROWLANDS STORAGE SYSTEMS LIMITED**

#### Company Information for the Year Ended 30th September 2018

**DIRECTORS:** Mr P W Kirkman

Mr A Jamal

**REGISTERED OFFICE:** Centurion Court

Centurion Way

Leyland Lancashire PR25 3UQ

**REGISTERED NUMBER:** 03650449 (England and Wales)

**SENIOR STATUTORY** 

**AUDITOR:** 

Andrew Carl Caunce - FCCA

AUDITORS: Abrams Ecob Limited

Statutory Auditor

Chartered Certified Accountants

41 St Thomas's Road

Chorley Lancashire PR7 1JE

#### <u>Strategic Report</u> for the Year Ended 30th September 2018

The directors present their strategic report for the year ended 30th September 2018.

#### **REVIEW OF BUSINESS**

The results for the year and the financial position of the company are as shown in the annexed financial statements.

They reflect the hugely negative impact on the business two major contracts have had on the business. Engineering

changes and difficulties caused technical and production bottlenecks that led to logistical delays resulting in the choking

of the factory. As a consequence contract liability claims and delayed payments increased. The directors have worked

hard to try to mitigate the impact to all involved however beyond 9 months from the year end the directors remain highly

concerned about the future prospects of the business. The directors have sought professional advisers and assistance

along this very challenging journey and we continue to work with them to try and formulate a route forward.

#### **Key Performance Indicators ("KPI")**

The directors monitor progress on the company's strategy by reference to the following KPI's:

<u>KPI</u>	<u>2018</u>	<u>2017</u>	
Sales growth / (reduction) (%)	9.87	62.67	The company has seen an increase in sales in the year from securing more contracts following the expansion of operations.
Gross margin (%)	(20.67)	15.63	The gross margin has shown a loss compared to the previous year.

# PRINCIPAL RISKS AND UNCERTAINTIES Financial risk management:

The company's operations expose it to a variety of financial risks that include the effects of credit risk, foreign exchange

rate risk, liquidity risk and interest rate cash flow risk through fluctuations in interest rates. The company has in place a

risk management programme that seeks to limit any adverse effects on the financial performance of the company.

#### Credit risk:

The company has implemented policies that require appropriate credit checks on potential customers before sales are made.

#### Foreign Exchange Risk:

The company operates foreign bank accounts in order to minimise its exposure to foreign exchange movements, it also invoices in sterling whenever possible.

#### Liquidity risk:

The company actively maintains short term debt finance that is designed to ensure the company has sufficient funds for

operations. This includes the use of overdraft facilities and short term borrowings from its parent company. Post year

end, the company has seen a shortfall in funding amplified by suppler credit insurance limit reductions and the inability

to raise advance payment guarantee's for sizeable projects. The directors have actively sought advice and support from

independent advisors and the group to try to find a path through liquidity risk.

#### **Environmental and other risks**

The company continues to closely monitor and evaluate environmental and other regulatory matters which could have a major impact on its activities.

The company is keen to eliminate all injuries, occupational illnesses, unsafe practices and incidents of environmental harm from its activities. The health and safety of its employees, the local community and the environment is the number one priority of the company.

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#### Strategic Report for the Year Ended 30th September 2018

#### **FUTURE DEVELOPMENTS**

As highlighted under the review of business, the company has sought to find solutions to the trading issues that it has

faced during the accounting period, and continued to pursue solutions post year end. The directors continue to work with

their professional advisors, but remain concerned over the future prospects of the company.

#### ON BEHALF OF THE BOARD:

Mr P W Kirkman - Director

6th August 2019

#### Report of the Directors for the Year Ended 30th September 2018

The directors present their report with the financial statements of the company for the year ended 30th September 2018.

#### PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of the manufacture and supply of storage silos.

#### **DIVIDENDS**

No dividends will be distributed for the year ended 30th September 2018.

#### **DIRECTORS**

The directors shown below have held office during the whole of the period from 1st October 2017 to the date of this report.

Mr P W Kirkman

Mr A Jamal

Other changes in directors holding office are as follows:

Mr K Groom ceased to be a director after 30th September 2018 but prior to the date of this report.

#### **GOING CONCERN BASIS**

The company's business activities, together with the factors likely to affect its future development, performance and

position are set out in the Strategic Report on pages 2 to 3. The financial position of the company, its cash flows,

liquidity position and borrowing facilities are described in the notes to the financial statements.

The current economic environment is difficult and the company has reported a large operating loss for the year due to

unforeseen problems on a major contract undertaken in the year. The directors' consider that the outlook presents

significant challenges in terms of sales volume and pricing. Whilst the directors have instituted measures to preserve

cash these circumstances have created material uncertainties over future trading results and cash flows.

The directors have concluded that the combination of these circumstances casts significant doubt upon the company's

ability to continue as a going concern and that, therefore, the company may be unable to realise its assets and discharge

its liabilities in the normal course of business. For these reasons, the directors have taken the decision to file a Notice of

Intent to appoint administrators.

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Strategic Report, the Report of the Directors and the financial statements

in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors

have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting

Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not

approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the

company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;

prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

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#### Report of the Directors for the Year Ended 30th September 2018

#### STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act

2006) of which the company's auditors are unaware, and each director has taken all the steps that he ought to have taken

as a director in order to make himself aware of any relevant audit information and to establish that the company's

auditors are aware of that information.

#### ON BEHALF OF THE BOARD:

Mr P W Kirkman - Director

6th August 2019

# Report of the Independent Auditors to the Members of Bentall Rowlands Storage Systems Limited

#### **Opinion**

We have audited the financial statements of Bentall Rowlands Storage Systems Limited (the 'company') for the year

ended 30th September 2018 which comprise the Income Statement, Other Comprehensive Income, Balance Sheet,

Statement of Changes in Equity, Cash Flow Statement and Notes to the Cash Flow Statement, Notes to the Financial

Statements, including a summary of significant accounting policies. The financial reporting framework that has been

applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting

Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom

Generally Accepted Accounting Practice).

In our opinion the financial statements:

give a true and fair view of the state of the company's affairs as at 30th September 2018 and

- of its loss for the year
  - then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law.

Our responsibilities under those standards are further described in the Auditors' responsibilities for the audit of the

financial statements section of our report. We are independent of the company in accordance with the ethical

requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard,

and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit

evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Emphasis of Matter**

We draw attention to the note in the report of the directors regarding going concern. The directors do not consider it to

be appropriate to adopt the going concern basis of accounting in preparing the financial statements. Accordingly, the

financial statements have been prepared on a basis other than going concern as described in the notes to the financial statements.

Our opinion is not modified in this respect of this matter.

#### Other information

The directors are responsible for the other information. The other information comprises the information in the Strategic

Report and the Report of the Directors, but does not include the financial statements and our Report of the Auditors thereon.

Our opinion on the financial statements does not cover the other information and, except to the extent otherwise

explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing

so, consider whether the other information is materially inconsistent with the financial statements or our knowledge

obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or

apparent material misstatements, we are required to determine whether there is a material misstatement in the financial

statements or a material misstatement of the other information. If, based on the work we have performed, we conclude

that there is a material misstatement of this other information, we are required to report that fact. We have nothing to

report in this regard.

Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:
the information given in the Strategic Report and the Report of the Directors for the financial
year for which the

financial statements are prepared is consistent with the financial statements; and the Strategic Report and the Report of the Directors have been prepared in accordance with applicable legal

requirements.

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#### Report of the Independent Auditors to the Members of Bentall Rowlands Storage Systems Limited

#### Matters on which we are required to report by exception

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit,

we have not identified material misstatements in the Strategic Report or the Report of the Directors.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you

if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not
- been received from
  - branches not visited by us: or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

#### **Responsibilities of directors**

As explained more fully in the Statement of Directors' Responsibilities set out on page four, the directors are responsible

for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such

internal control as the directors determine necessary to enable the preparation of financial statements that are free from

material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a

going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of

accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic

alternative but to do so.

#### Auditors' responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from

material misstatement, whether due to fraud or error, and to issue a Report of the Auditors that includes our opinion.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs

(UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are

considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic

decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting

Council's website at www.frc.org.uk/auditorsresponsibilities. This description forms part of our Report of the Auditors.

#### Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the

Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those

matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent

permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's

members as a body, for our audit work, for this report, or for the opinions we have formed.

41 St Thomas's Road Chorley Lancashire PR7 1JE

9th August 2019

Abrams Ashton - Chorley

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#### Income Statement for the Year Ended 30th September 2018

	Notes	30.9.18 £	30.9.17 £
TURNOVER	3	7,987,654	7,270,361
Cost of sales GROSS (LOSS)/PROFIT		9,638,865 (1,651,211)	6,122,620 1,147,741
Administrative expenses OPERATING (LOSS)/PROFIT	Г 5	2,504,966 (4,156,177)	<u>1,131,246</u> 16,495
Interest receivable and similar	income	$(\overline{4,156,177})$	31,269 47,764
Amounts written off investment (LOSS)/PROFIT BEFORE TA		$\frac{8,057}{(4,164,234)}$	47,764
Tax on (loss)/profit LOSS FOR THE FINANCIAL	7 <b>YEAR</b>	(371,415) ( <u>3,792,819</u> )	49,398 (1,634)

#### Other Comprehensive Income for the Year Ended 30th September 2018

Notes	30.9.18 £	30.9.17 £
LOSS FOR THE YEAR	(3,792,819)	(1,634)
OTHER COMPREHENSIVE INCOME TOTAL COMPREHENSIVE	<del>-</del>	<del>-</del>
INCOME FOR THE YEAR	(3,792,819)	(1,634)

# Balance Sheet 30th September 2018

		30.	9.18	30.9	
	Notes	£	£	£	£
FIXED ASSETS Tangible assets Investments	8 9		1,646,493 1,646,493		1,636,596 8,057 1,644,653
CURRENT ASSETS					
Stocks Debtors Cash at bank	10 11	1,784,695 2,738,086 87,777 4,610,558		1,868,526 1,788,191 224,150 3,880,867	
CREDITORS Amounts falling due within one year NET CURRENT LIABILITIES TOTAL ASSETS LESS CURRENT		7,537,042	( <u>2,926,484</u> )	4,123,924	(243,057)
LIABILITIES			(1,279,991)		1,401,596
CREDITORS Amounts falling due after more than one year	n 13		(1,123,608)		-
PROVISIONS FOR LIABILITIES NET (LIABILITIES)/ASSETS	17		(156,349) ( <u>2,559,948</u> )		(168,725) 1,232,871
CAPITAL AND RESERVES Called up share capital Retained earnings SHAREHOLDERS' FUNDS	18 19		50,000 ( <u>2,609,948</u> ) ( <u>2,559,948</u> )		50,000 1,182,871 1,232,871

The financial statements were approved by the Board of Directors on 6th August 2019 and were signed on its behalf by:

Mr P W Kirkman - Director

#### Statement of Changes in Equity for the Year Ended 30th September 2018

	Called up share capital £	Retained earnings £	Total equity £
Balance at 1st October 2016	50,000	1,184,505	1,234,505
Changes in equity Total comprehensive income Balance at 30th September 2017	- 50,000	(1,634) 1,182,871	(1,634) 1,232,871
Changes in equity Total comprehensive income Balance at 30th September 2018	50,000	(3,792,819) (2,609,948)	(3,792,819) (2,559,948)

#### <u>Cash Flow Statement</u> for the Year Ended 30th September 2018

		30.9.18	30.9.17
	otes	£	£
Cash flows from operating activit	ies		
Cash generated from operations	1	(2,675,408)	(551,931)
Tax paid		<u>(24,987</u> )	<u>(9,550</u> )
Net cash from operating activities		( <u>2,700,395</u> )	(561,481)
Cash flows from investing activiti	ies		
Purchase of tangible fixed assets		1,296,765	(1,591,660)
Sale of tangible fixed assets		-	31,109
Interest received		-	31,269
Net cash from investing activities		<b>1,296,765</b>	(1,529,282)
Cash flows from financing activit	ies		
Intercompany loans		972,414	(65,905)
Capital repayments in year		<b>(46,260)</b>	<u>-</u> _
Net cash from financing activities		926,154	(65,905)
Decrease in cash and cash equiva-	lents	(477,476)	(2,156,668)
Cash and cash equivalents at		(=::,=::0)	(=,===,===,
beginning of	2	224 150	2 200 010
year	2	224,150	2,380,818
Cash and cash equivalents at end	0	(0=0.000)	
of year	2	(253,326)	224,150

#### Notes to the Cash Flow Statement for the Year Ended 30th September 2018

# RECONCILIATION OF (LOSS)/PROFIT BEFORE TAXATION TO CASH GENERATED 1. FROM OPERATIONS

	30.9.18	30.9.17
	£	£
(Loss)/profit before taxation	(4,164,234)	47,764
Depreciation charges	105,168	47,626
Profit on disposal of fixed assets	-	(180)
Warranty provision	40,039	34,616
Impairment of Subsidiary	8,057	-
Finance income	<u>-</u>	(31,269)
	$(\overline{4,010,970})$	98,557
Decrease/(increase) in stocks	83,831	(1,423,285)
Increase in trade and other debtors	(779,883)	(1,191,439)
Increase in trade and other creditors	<u>2,031,614</u>	1,964,236
Cash generated from operations	(2,675,408)	(551,931)

#### 2. CASH AND CASH EQUIVALENTS

The amounts disclosed on the Cash Flow Statement in respect of cash and cash equivalents are in respect of these Balance Sheet amounts:

#### Year ended 30th September 2018

Tour chaca John September 2010		
•	30.9.18	1.10.17
	£	£
Cash and cash equivalents	87,777	224,150
Bank overdrafts	(341,103)	-
	(253,326)	224,150
Year ended 30th September 2017		
2011 011101 0001 00 <b>p</b> 00111001 2017	30.9.17	1.10.16
	£	£
Cash and cash equivalents	224,150	2,380,818

# Notes to the Financial Statements for the Year Ended 30th September 2018

#### 1. **STATUTORY INFORMATION**

Bentall Rowlands Storage Systems Limited is a private company, limited by shares , registered in England and

Wales. The company's registered number and registered office address can be found on the Company

Information page.

#### 2. **ACCOUNTING POLICIES**

#### Basis of preparing the financial statements

These financial statements have been prepared in accordance with Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" and the Companies Act 2006. The financial statements have been prepared under the historical cost convention.

As explained in the report of the directors, post balance sheet date the directors intend to file a Notice of Intent to

appoint administrators in an attempt to avoid the company from going into liquidation. The financial statements

have therefore not been prepared on a Going Concern basis.

#### Preparation of consolidated financial statements

The financial statements contain information about Bentall Rowlands Storage Systems Limited as an individual

company and do not contain consolidated financial information as the parent of a group. The company is exempt

under Section 400 of the Companies Act 2006 from the requirements to prepare consolidated financial

statements as it and its subsidiary undertaking are included by full consolidation in the consolidated financial

statements of its parent, Leyland Holding Company Limited, a company registered in England and Wales.

#### **Turnover**

Turnover is the value of goods, net of value added tax, provided to customers during the year.

Sale of goods:

Revenue from sale of goods is recognised when the following conditions are satisfied:

- the company has transferred to the buyer the significant risks and rewards of ownership of the goods;
- the amount of revenue can be measured reliably;
- it is probable that the economic benefits associated with the transaction will flow to the entity; and

the costs incurred or to be incurred in respect of the transaction can be measured reliably.

#### **Long Term Contracts**

When the outcome of a contract can be measured reliably, the entity will recognize both income and costs by

reference to the percentage of completion of the contract. If the outcome cannot be reliably measured, all costs

are expensed and revenue is only recognised to the extent that it is probable that costs are recoverable.

When it is probable that a loss will occur on a contract, this is recognised in full immediately as an onerous contract provision.

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# Notes to the Financial Statements - continued for the Year Ended 30th September 2018

#### 2. ACCOUNTING POLICIES - continued

#### Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life or, if held under a finance lease, over the lease term, whichever is the shorter.

Plant and machinery - 20% on cost Fixtures and fittings - 15% on cost

Motor vehicles - 25% on reducing balance

Computer equipment - 33.3% on cost

#### <u>Impairment of Assets</u>

At each reporting date fixed assets are reviewed to determine whether there is any indication that those assets

have suffered an impairment loss. If there is an indication of possible impairment, the recoverable amount of any

affected asset is estimated and compared with its carrying amount. If estimated recoverable amount is lower, the

carrying amount is reduced to its estimated recoverable amount, and an impairment loss is recognised

immediately in profit or loss.

If an impairment loss subsequently reverses, the carry amount of the asset is increased to the revised estimate of

its recoverable amount, but not in excess of the amount that would have been determined had no impairment loss

been recognised for the asset in prior years. A reversal of an impairment loss is recognised immediately in profit or loss.

#### **Stocks**

Stocks and work in progress are valued at the lower of cost and net realisable value, after making due allowance

for obsolete and slow moving items.

Cost is calculated using the first-in, first-out method and includes all purchase, transport, and handling costs in

bringing stocks to their present location and condition.

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# Notes to the Financial Statements - continued for the Year Ended 30th September 2018

#### 2. **ACCOUNTING POLICIES - continued**

#### **Financial instruments**

The company has elected to apply the provisions of Section 11 'Basic Financial Instruments' and Section 12

'Other Financial Instruments' of FRS 102 to all its financial instruments.

Financial instruments are recognised in the company's balance sheet when the company becomes party to the

contractual provisions of the instrument.

Financial assets and liabilities are offset, with the net amounts presented in the financial statements, when there is

a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or to

realise the asset and settle the liability simultaneously.

#### Basic Financial assets:

Basic financial assets, which include debtors, loans to common controlled companies and cash and bank

balances, are initially measured at transaction price including transaction costs. They are subsequently carried at

amortised cost using the effective interest method, unless the arrangement constitutes a financing transaction,

where the transaction is measured at the present value of the future receipts discounted at a market rate of

interest. Financial assets classified as receivable within one year are not amortised.

#### Other financial assets:

All the company's financial assets fall to be classified as basic financial assets under Section 11 of FRS 102 and

the company therefore holds no other financial assets.

#### Basic Financial liabilities:

Basic financial liabilities, including creditors, are initially recognised at transaction price unless the arrangement

constitutes a financing transaction, where the debt instrument is measured at the present value of the future

receipts discounted at a market rate of interest. Financial liabilities classified as payable within one year are not amortised.

Debt instruments are subsequently carried at amortised cost, using the effective interest rate method.

Trade creditors are obligations to pay for goods or services that have been acquired in the ordinary course of

business from suppliers. Amounts payable are classified as current liabilities if payment is due within one year or

less. If not, they are presented as non-current liabilities. Trade creditors are recognised initially at transaction

price and subsequently measured at amortised cost using the effective interest method.

#### Other financial liabilities:

All the companies financial liabilities fall to be classified as basic financial liabilities under Section 11 of FRS

102 and the company therefore has no other financial instruments.

#### **Taxation**

Taxation for the year comprises current and deferred tax. Tax is recognised in the Income Statement, except to

the extent that it relates to items recognised in other comprehensive income or directly in equity.

Current or deferred taxation assets and liabilities are not discounted.

Current tax is recognised at the amount of tax payable using the tax rates and laws that have been enacted or

substantively enacted by the balance sheet date. Page 16

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# Notes to the Financial Statements - continued for the Year Ended 30th September 2018

### 2. ACCOUNTING POLICIES - continued Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

Timing differences arise from the inclusion of income and expenses in tax assessments in periods different from

those in which they are recognised in financial statements. Deferred tax is measured using tax rates and laws that

have been enacted or substantively enacted by the year end and that are expected to apply to the reversal of the timing difference.

Unrelieved tax losses and other deferred tax assets are recognised only to the extent that it is probable that they

will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

#### Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the

balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at

the date of transaction. Exchange differences are taken into account in arriving at the operating result.

#### Hire purchase and leasing commitments

Assets obtained under hire purchase contracts or finance leases are capitalised in the balance sheet. Those held

under hire purchase contracts are depreciated over their estimated useful lives. Those held under finance leases

are depreciated over their estimated useful lives or the lease term, whichever is the shorter.

The interest element of these obligations is charged to profit or loss over the relevant period. The capital element

of the future payments is treated as a liability.

Rentals paid under operating leases are charged to profit or loss on a straight line basis over the period of the lease.

#### Cash & cash equivalents

Cash and cash equivalents includes cash in hand, deposits held with banks and bank overdrafts. Bank overdrafts,

when applicable are shown within borrowings in current liabilities.

#### **Investments**

Investments in subsidiaries:

Investments held as fixed assets are stated at cost less provision for any impairment in value. Investments held by

the company in subsidiaries denominated in foreign currencies are translated at rates ruling at the balance sheet date.

#### Warranty provision

The Company gives two year warranties on its products manufactured and sold. Such warranty is in respect of

the Company's undertaking to repair or replace those items that fail to perform satisfactorily upon meeting the

terms and conditions set by the Company. A provision for warranty is calculated and recognised based on a

percentage of turnover in the last 2 years.

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# Notes to the Financial Statements - continued for the Year Ended 30th September 2018

#### 3. TURNOVER

The turnover and loss (2017 - profit) before taxation are attributable to the one principal activity of the company.

An analysis of turnover by geographical market is given below:

	United Kingdom Europe South America Asia Africa	30.9.18 £ 1,923,331 5,381,513 444,046 44,037 194,727 7,987,654	30.9.17 £ 1,688,963 4,793,311 - 11,286 776,801 7,270,361
4.	EMPLOYEES AND DIRECTORS	30.9.18	30.9.17
	Wages and salaries Social security costs	1,843,738 169,744 2,013,482	897,132 85,060 982,192
	The average number of employees during the year was as follows:	ws: <b>30.9.18</b>	30.9.17
	Production Non-production Sales Administrative and management Directors	44 5 2 5 3 59	24 5 2 4 3 38
	Directors' remuneration	30.9.18 £ 65,000	30.9.17 £ 64,620
	The number of directors to whom retirement benefits were acc	ruing was as fo	ollows:
	Money purchase schemes	1	1

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# Notes to the Financial Statements - continued for the Year Ended 30th September 2018

#### 5. **OPERATING (LOSS)/PROFIT**

The operating loss (2017 - operating profit) is stated after charging/(crediting):

	Other operating leases Depreciation - owned assets Depreciation - assets on hire purchase contracts Profit on disposal of fixed assets Auditors' remuneration Other operating leases Foreign currency translation (gain) / loss Defined contribution pension cost	30.9.18 £ 18,972 46,832 58,336 - 9,900 135,000 3,257 5,926	30.9.17 £ 13,318 47,625 (180) 7,800 135,000 (85,918) 5,926
6.	AMOUNTS WRITTEN OFF INVESTMENTS	20.040	20.045
		30.9.18 £	30.9.17 £
	Amounts w/o invs	<u>8,057</u>	
7.	TAXATION		
	Analysis of the tax (credit)/charge The tax (credit)/charge on the loss for the year was as follows:	30.9.18 £	30.9.17 £
	Current tax: Withholding tax	-	9,550
	Deferred tax Tax on (loss)/profit	( <u>371,415</u> ) ( <u>371,415</u> )	39,848 49,398
	Reconciliation of total tax (credit)/charge included in profit The tax assessed for the year is lower than the standard rate of The difference is explained below:		ax in the UK.
		30.9.18 £	30.9.17 £

(Loss)/profit before tax	30.9.18	30.9.17
(Loss)/profit multiplied by the standard rate of corporation	£	£
tax in the UK of	( <u>4,164,234</u> )	47,764
0% (2017 - 19%)	_	9,075
Effects of: Expenses not deductible for tax purposes Capital allowances in excess of depreciation Utilisation of tax losses Deferred Tax Movement Withholding tax Total tax (credit)/charge	(69,670) - (301,745) - ( <u>371,415</u> )	6,577 (71,538) 55,886 39,848 9,550 49,398

# Notes to the Financial Statements - continued for the Year Ended 30th September 2018

#### 8. TANGIBLE FIXED ASSETS

COST	Plant and machinery £	Fixtures and fittings £	Motor vehicles £	Compute equipmen £	
At 1st October 2017 Additions Exchange differences	1,873,277 144,458 (86,983)	11,987 6,655	20,000 44,329	73,399 6,606	1,978,663 202,048 (86,983)
At 30th September 2018 <b>DEPRECIATION</b>	1,930,752	18,642	64,329	80,005	2,093,728
At 1st October 2017 Charge for year At 30th September	266,629 81,832	10,897 851	6,156 14,235	58,385 8,250	342,067 105,168
2018 NET BOOK VALUE	348,461	11,748	20,391	66,635	447,235
At 30th September 2018	1,582,291	6,894	43,938	13,370	1,646,493
At 30th September 2017	1,606,648	1,090	13,844	15,014	1,636,596

Fixed assets, included in the above, which are held under hire purchase contracts are as follows:

	Plant and machinery £	Motor vehicles £	Totals £
COST			
Additions	-	44,328	44,328
Reclassification/transfer	<b>1,481,199</b>	<u>-</u>	<u>1,481,199</u>
At 30th September 2018	1,481,199	44,328	1,525,527
DEPRECIATION			
Charge for year	49,100	9,236	58,336
Reclassification/transfer	3,400	-	3,400
At 30th September 2018	52,500	9,236	61,736
NET BOOK VALUE			
At 30th September 2018	1,428,699	35,092	<b>1,463,791</b>

# Notes to the Financial Statements - continued for the Year Ended 30th September 2018

#### 9. **FIXED ASSET INVESTMENTS**

	Shares in
	group
	undertakings
	${f f}$
COST	
At 1st October 2017	8,057
Impairments	(8,057)
At 30th September 2018	
NET BOOK VALUE	
At 30th September 2018	-
At 30th September 2017	9.057
At Julii September 2017	<u>8,057</u>

The company's investments at the Balance Sheet date in the share capital of companies include the following:

#### **Bentall Rowlands International SP**

Deferred tax asset

Prepayments

Registered office: Paseo de la Castellana, 35, 28046 Madrid, Spain

	Nature of business: Silo sales	,010 1·144114, 0	pani	
	Class of shares: Ordinary	% holding 100.00		
			30.9.18 £	30.9.17 £
	Aggregate capital and reserves Profit for the year		19,989 <u>5,537</u>	14,452 17,313
10.	STOCKS			
			30.9.18	30.9.17
	Stocks Work-in-progress		£ 525,632 <u>1,259,063</u> <u>1,784,695</u>	£ 1,044,248 824,278 1,868,526
11.	DEBTORS: AMOUNTS FALLING DUE WITH YEAR	IN ONE		
			30.9.18	30.9.17
	Trade debtors		£ 2,102,071	
	Amounts owed by group undertakings VAT		274.861	148,988 113.731

14,467

1.788.191

319,000

42,154 2,738,086

# Notes to the Financial Statements - continued for the Year Ended 30th September 2018

12.	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YE	AR	
		30.9.18 £	30.9.17 £
	Bank loans and overdrafts (see note 14)	341,103	-
	Hire purchase contracts (see note 15)	241,962	-
	Trade creditors Amounts owed to group undertakings	3,242,372 823,426	2,135,322
	Tax Social security and other taxes Other creditors Accrued expenses	144,030 444,781 2,299,368 7,537,042	24,987 28,395 840,611 1,094,609 4,123,924
13.	CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR		
	IEAR	30.9.18 £	30.9.17 £
	Hire purchase contracts (see note 15)	1,123,608	
14.	LOANS		
	An analysis of the maturity of loans is given below:		
		30.9.18 £	30.9.17 £
	Amounts falling due within one year or on demand: Bank overdrafts	<u>341,103</u>	
15.	LEASING AGREEMENTS		
	Minimum lease payments fall due as follows:		
			purchase itracts
	Not obligations games blo	30.9.18 £	30.9.17 £
	Net obligations repayable: Within one year Between one and five years	241,962 809,588	-
	In more than five years	314,020 1,365,570	
			ancellable
		$30.\overline{9}.18$	ing leases 30.9.17
	Within one year Between one and five years	£ 192,673 <u>55,000</u> 247,673	£ 203,330 112,215 315,545

continued...

# Notes to the Financial Statements - continued for the Year Ended 30th September 2018

#### 16. **SECURED DEBTS**

The following secured debts are included within creditors:

	30.9.18	30.9.17
	£	£
Bank overdraft	341,103	-
Hire purchase contracts	1,365,570	-
-	1,706,673	

Balances falling due under hire purchase contracts and bank overdrafts are secured by way of a debenture with

fixed and floating charges over all property and undertakings of the company.

#### 17. PROVISIONS FOR LIABILITIES

Deferred tax Warranty claim contingency	30.9.18 £ 156,349 156,349	30.9.17 £ 52,415 116,310 168,725
Balance at 1st October 2017 Accelerated capital allowances Warranty provision movement in the year	Deferred tax £ 52,415 69,670	Warranty claims £ 116,310 - 40,039
Trading losses Balance at 30th September 2018	( <u>441,085</u> ) ( <u>319,000</u> )	- 156,349

#### 18. CALLED UP SHARE CAPITAL

Nominal	30.9.18	30.9.17
value:	£	£
£1	<u>50,000</u>	50,000
	- 1011111111	value: £

#### 19. **RESERVES**

	earnings £
At 1st October 2017 Deficit for the year	1,182,871 (3,792,819)
At 30th September 2018	(2,609,948)

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Retained

# Notes to the Financial Statements - continued for the Year Ended 30th September 2018

#### 20. ULTIMATE PARENT COMPANY

Westwinds Offshore Services Limited (incorporated in Isle of Man) is regarded by the directors as being the company's ultimate parent company.

#### 21. RELATED PARTY DISCLOSURES

The company has taken advantage of exemption, under the terms of Financial Reporting Standard 102 'The

Financial Reporting Standard applicable in the UK and Republic of Ireland', not to disclose related party

transactions with wholly owned subsidiaries within the group.

During the current accounting period, the company borrowed funds from its parent, Leyland Holding Company

Limited, to support its ongoing working capital. At the balance sheet date, there was a balance due of £782,442.

No interest has been charged and there are no formal repayment terms.

#### 22. **CONTROLLING PARTY**

The controlling party is Leyland Holding Company Limited.

The registered address of Leyland Holding Company is 3 Centurion Court, Centurion Way, Leyland,

Lancashire.