Company registration number 02941466 (England and Wales)

# FINLAYSON MEDIA COMMUNICATIONS LIMITED UNAUDITED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2024 PAGES FOR FILING WITH REGISTRAR

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## DIRECTORS' RESPONSIBILITIES STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2024

The directors are responsible for preparing the annual report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law, the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period.

In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### STATEMENT OF FINANCIAL POSITION

### AS AT 31 DECEMBER 2024

|  |       | 20          | 24          | 20          | 23        |
|--|-------|-------------|-------------|-------------|-----------|
|  | Notes | £           | £           | £           | £         |
| Fixed assets   |       |             |             |             |           |
| Intangible assets  | 4     |             | 619,523     |             | 648,376   |
| Tangible assets  | 5     |             | 33,267      |             | 39,126    |
| Investments  | 6     |             | 563,199     |             | 485,199   |
|  |       |             | 1,215,989   |             | 1,172,701 |
| Current assets   |       |             | , .,        |             | , , -     |
| Stocks   | 8     | 14,585      |             | 34,182      |           |
| Debtors  | 9     | 3,992,956   |             | 890,786     |           |
| Cash at bank and in hand                                   |       | 298,202     |             | 676,088     |           |
|  |       | 4 205 742   |             | 1 601 056   |           |
| Creditors: amounts falling due within                      |       | 4,305,743   |             | 1,601,056   |           |
| one year   | 10    | (1,821,874) |             | (2,043,202) |           |
|  |       |             |             |             |           |
| Net current assets/(liabilities)                           |       |             | 2,483,869   |             | (442,146) |
| Total assets less current liabilities                      |       |             | 3,699,858   |             | 730,555   |
| Creditors: amounts falling due after<br>more than one year | 11    |             | (2,343,750) |             | (134,529) |
| Provisions for liabilities                                 |       |             | (4,740)     |             | (5,819)   |
| Net assets   |       |             | 1,351,368   |             | 590,207   |
|  |       |             |             |             |           |
| Capital and reserves                                       |       |             |             |             |           |
| -<br>Called up share capital                               | 12    |             | 5,350       |             | 5,350     |
| Profit and loss reserves                                   |       |             | 1,346,018   |             | 584,857   |
| Total equity   |       |             | 1,351,368   |             | 590,207   |
| · · · · · · · · · · · · · · · · · · ·                      |       |             | -,,         |             |           |

### STATEMENT OF FINANCIAL POSITION (CONTINUED) AS AT 31 DECEMBER 2024

For the financial year ended 31 December 2024 the company was entitled to exemption from audit under section 477 of the Companies Act 2006 relating to small companies.

The members have not required the company to obtain an audit of its financial statements for the year in question in accordance with section 476.

The directors acknowledge their responsibilities for complying with the requirements of the Companies Act 2006 with respect to accounting records and the preparation of financial statements.

These financial statements have been prepared and delivered in accordance with the provisions applicable to companies subject to the small companies regime.

The directors of the company have elected not to include a copy of the income statement within the financial statements.

The financial statements were approved by the board of directors and authorised for issue on 24 June 2025 and are signed on its behalf by:

Mr C Welling Director

Company registration number 02941466 (England and Wales)

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2024

### 1 Accounting policies

#### **Company information**

Finlayson Media Communications Limited is a private company limited by shares incorporated in England and Wales. The registered office is 1 Hertford House, Farm Close, Shenley, Hertfordshire, WD7 9AB.

### 1.1 Accounting convention

These financial statements have been prepared in accordance with FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" ("FRS 102") and the requirements of the Companies Act 2006 as applicable to companies subject to the small companies regime. The disclosure requirements of section 1A of FRS 102 have been applied other than where additional disclosure is required to show a true and fair view.

The financial statements are prepared in sterling, which is the functional currency of the company. Monetary amounts in these financial statements are rounded to the nearest  $\pounds$ .

The financial statements have been prepared under the historical cost convention, modified to include the revaluation of certain intangible assets at fair value The principal accounting policies adopted are set out below.

The company has taken advantage of the exemption under section 399 of the Companies Act 2006 not to prepare consolidated accounts, on the basis that the group of which this is the parent qualifies as a small group. The financial statements present information about the company as an individual entity and not about its group.

#### 1.2 Going concern

At the time of approving the financial statements, the directors have considered forecast trading and cash flows of the company. Based on that assessment, the directors are confident that the company has adequate resources to meet its obligations as they fall due and continue in operational existence for the foreseeable future. Thus the directors continue to adopt the going concern basis of accounting in preparing the financial statements.

### 1.3 Turnover

Revenue comprises sales of goods or services provided to customers net of value added tax and other sales taxes, less an appropriate deduction for actual and expected returns and discounts. Revenue is recognised when performance obligations are satisfied and the control of goods or services is transferred to the buyer. Where the performance obligation is satisfied over time, revenue is recognised in accordance with its progress towards complete satisfaction of that performance obligation.

When cash inflows are deferred and represent a financing arrangement, the promised consideration is adjusted for the effects of the time value of money, which is recognised as interest income.

### 1.4 Research and development expenditure

Research expenditure is written off against profits in the year in which it is incurred. Identifiable development expenditure is capitalised to the extent that the technical, commercial and financial feasibility can be demonstrated.

### 1.5 Intangible fixed assets other than goodwill

Intangible assets acquired separately from a business are recognised at cost and are subsequently measured at cost less accumulated amortisation and accumulated impairment losses.

Intangible assets acquired on business combinations are recognised separately from goodwill at the acquisition date where it is probable that the expected future economic benefits that are attributable to the asset will flow to the entity and the fair value of the asset can be measured reliably; the intangible asset arises from contractual or other legal rights; and the intangible asset is separable from the entity.

### NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2024

#### 1 Accounting policies

Intangible assets relating to magazine titles are held on a valuation basis and are not amortised but tested annually for evidence of impairment.

Amortisation is recognised so as to write off the cost or valuation of other assets less their residual values over their useful lives on the following bases:

Development costs

Over 10 years

### 1.6 Tangible fixed assets

Tangible fixed assets are initially measured at cost and subsequently measured at cost or valuation, net of depreciation and any impairment losses.

Depreciation is recognised so as to write off the cost or valuation of assets less their residual values over their useful lives on the following bases:

| Plant and machinery              | 20% straight line |
|----------------------------------|-------------------|
| Fixtures, fittings and equipment | 20% straight line |

The gain or loss arising on the disposal of an asset is determined as the difference between the sale proceeds and the carrying value of the asset, and is credited or charged to profit or loss.

### 1.7 Fixed asset investments

Interests in subsidiaries, associates and jointly controlled entities are initially measured at cost and subsequently measured at cost less any accumulated impairment losses. The investments are assessed for impairment at each reporting date and any impairment losses or reversals of impairment losses are recognised immediately in profit or loss.

A subsidiary is an entity controlled by the company. Control is the power to govern the financial and operating policies of the entity so as to obtain benefits from its activities.

An associate is an entity, being neither a subsidiary nor a joint venture, in which the company holds a longterm interest and where the company has significant influence. The company considers that it has significant influence where it has the power to participate in the financial and operating decisions of the associate.

Entities in which the company has a long term interest and shares control under a contractual arrangement are classified as jointly controlled entities.

### 1.8 Impairment of fixed assets

At each reporting period end date, the company reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where it is not possible to estimate the recoverable amount of an individual asset, the company estimates the recoverable amount of the cash-generating unit to which the asset belongs.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (or cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised immediately in profit or loss, unless the relevant asset is carried at a revalued amount, in which case the impairment loss is treated as a revaluation decrease.

#### (Continued)

### NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2024

### 1 Accounting policies

#### (Continued)

Recognised impairment losses are reversed if, and only if, the reasons for the impairment loss have ceased to apply. Where an impairment loss subsequently reverses, the carrying amount of the asset (or cash-generating unit) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (or cash-generating unit) in prior years. A reversal of an impairment loss is recognised immediately in profit or loss, unless the relevant asset is carried at a revalued amount, in which case the reversal of the impairment loss is treated as a revaluation increase.

### 1.9 Stocks

Stocks are stated at the lower of cost and estimated selling price less costs to complete and sell.

### 1.10 Cash and cash equivalents

Cash and cash equivalents are basic financial assets and include cash in hand, deposits held at call with banks, other short-term liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities.

### 1.11 Financial instruments

The company has elected to apply the provisions of Section 11 'Basic Financial Instruments' and Section 12 'Other Financial Instruments Issues' of FRS 102 to all of its financial instruments.

Financial instruments are recognised in the company's statement of financial position when the company becomes party to the contractual provisions of the instrument.

Financial assets and liabilities are offset, with the net amounts presented in the financial statements, when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

### Basic financial assets

Basic financial assets, which include debtors and cash and bank balances, are initially measured at transaction price including transaction costs and are subsequently carried at amortised cost using the effective interest method unless the arrangement constitutes a financing transaction, where the transaction is measured at the present value of the future receipts discounted at a market rate of interest. Financial assets classified as receivable within one year are not amortised.

### Classification of financial liabilities

Financial liabilities and equity instruments are classified according to the substance of the contractual arrangements entered into. An equity instrument is any contract that evidences a residual interest in the assets of the company after deducting all of its liabilities.

### Basic financial liabilities

Basic financial liabilities, including creditors, bank loans, loans from fellow group companies and preference shares that are classified as debt, are initially recognised at transaction price unless the arrangement constitutes a financing transaction, where the debt instrument is measured at the present value of the future payments discounted at a market rate of interest. Financial liabilities classified as payable within one year are not amortised.

Debt instruments are subsequently carried at amortised cost, using the effective interest rate method.

Trade creditors are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Amounts payable are classified as current liabilities if payment is due within one year or less. If not, they are presented as non-current liabilities. Trade creditors are recognised initially at transaction price and subsequently measured at amortised cost using the effective interest method.

### NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2024

### 1 Accounting policies

#### (Continued)

#### 1.12 Equity instruments

Equity instruments issued by the company are recorded at the proceeds received, net of transaction costs. Dividends payable on equity instruments are recognised as liabilities once they are no longer at the discretion of the company.

### 1.13 Taxation

The tax expense represents the sum of the tax currently payable and deferred tax.

#### Current tax

The tax currently payable is based on taxable profit for the year. Taxable profit differs from net profit as reported in the income statement because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The company's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the reporting end date.

### Deferred tax

Deferred tax liabilities are generally recognised for all timing differences and deferred tax assets are recognised to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits. Such assets and liabilities are not recognised if the timing difference arises from goodwill or from the initial recognition of other assets and liabilities in a transaction that affects neither the tax profit nor the accounting profit.

The carrying amount of deferred tax assets is reviewed at each reporting end date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered. Deferred tax is calculated at the tax rates that are expected to apply in the period when the liability is settled or the asset is realised. Deferred tax is charged or credited in the income statement, except when it relates to items charged or credited directly to equity, in which case the deferred tax is also dealt with in equity. Deferred tax assets and liabilities are offset when the company has a legally enforceable right to offset current tax assets and liabilities and the deferred tax assets and liabilities relate to taxes levied by the same tax authority.

#### 1.14 Employee benefits

The costs of short-term employee benefits are recognised as a liability and an expense, unless those costs are required to be recognised as part of the cost of stock or fixed assets.

The cost of any unused holiday entitlement is recognised in the period in which the employee's services are received.

Termination benefits are recognised immediately as an expense when the company is demonstrably committed to terminate the employment of an employee or to provide termination benefits.

### 1.15 Retirement benefits

Payments to defined contribution retirement benefit schemes are charged as an expense as they fall due.

### 1.16 Leases

### As lessee

Rentals payable under operating leases, including any lease incentives received, are charged to profit or loss on a straight line basis over the term of the relevant lease except where another more systematic basis is more representative of the time pattern in which economic benefits from the leases asset are consumed.

### NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2024

### 1 Accounting policies

#### (Continued)

#### 1.17 Foreign exchange

Transactions in currencies other than pounds sterling are recorded at the rates of exchange prevailing at the dates of the transactions. At each reporting end date, monetary assets and liabilities that are denominated in foreign currencies are retranslated at the rates prevailing on the reporting end date. Gains and losses arising on translation in the period are included in profit or loss.

#### 1.18 Intellectual property costs

Intellectual property is amortised down to its estimated residual value in equal annual installments over its useful economic life as follows:

Intellectual property 10% straight line

### 2 Judgements and key sources of estimation uncertainty

In the application of the company's accounting policies, the directors are required to make judgements, estimates and assumptions about the carrying amount of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised where the revision affects only that period, or in the period of the revision and future periods where the revision affects both current and future periods.

#### 3 Employees

The average monthly number of persons (including directors) employed by the company during the year was:

|       | 2024<br>Number | 2023<br>Number |
|-------|----------------|----------------|
| Total | 37             | 34             |
|       | —              |                |

### NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2024

#### 4 Intangible fixed assets

|                                   | Other               |
|-----------------------------------|---------------------|
| Cost                              | £                   |
| At 1 January 2024<br>Additions    | 1,041,068<br>36,000 |
| At 31 December 2024               | 1,077,068           |
| Amortisation and impairment       |                     |
| At 1 January 2024                 | 392,692             |
| Amortisation charged for the year | 64,853              |
| At 31 December 2024               | 457,545             |
| Carrying amount                   |                     |
| At 31 December 2024               | 619,523             |
| At 31 December 2023               | 648,376             |

#### 5 **Tangible fixed assets**

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|  | Plant and machinery | Fixtures,<br>fittings and | Total   |
|--|---------------------|---------------------------|---------|
|  | £                   | equipment<br>£            | £       |
| Cost   |                     |                           |         |
| At 1 January 2024  | 320,276             | 160,047                   | 480,323 |
| Additions  | 7,877               | -                         | 7,877   |
| At 31 December 2024                                      | 328,153             | 160,047                   | 488,200 |
| Depreciation and impairment                              |                     |                           |         |
| At 1 January 2024  | 288,159             | 153,038                   | 441,197 |
| Depreciation charged in the year                         | 10,354              | 3,382                     | 13,736  |
| At 31 December 2024                                      | 298,513             | 156,420                   | 454,933 |
| Carrying amount  |                     |                           |         |
| At 31 December 2024                                      | 29,640              | 3,627                     | 33,267  |
| At 31 December 2023                                      | 32,117              | 7,009                     | 39,126  |
|  |                     |                           |         |
| Fixed asset investments                                  |                     | 2024                      | 2023    |
|  |                     | £                         | £       |
| Shares in group undertakings and participating interests |                     | 563,199                   | 485,199 |

Shares in group undertakings and participating interests

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## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2024

| 6 | Fixed asset investments              | (Continued)                    |
|---|--------------------------------------|--------------------------------|
|   | Movements in fixed asset investments | Shares in<br>subsidiaries<br>£ |
|   | Cost or valuation                    |                                |
|   | At 1 January 2024                    | 485,199                        |
|   | Additions                            | 78,000                         |
|   | At 31 December 2024                  | 563,199                        |
|   | Carrying amount                      |                                |
|   | At 31 December 2024                  | 563,199                        |
|   | At 31 December 2023                  | 485,199                        |

### 7 Subsidiaries

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Details of the company's subsidiaries at 31 December 2024 are as follows:

|   | Name of undertaking                | Registered office | Class of<br>shares held | % Held<br>Direct |
|---|------------------------------------|-------------------|-------------------------|------------------|
|   | Apolline Ltd                       | England & Wales   | Ordinary                | 64.00            |
|   | FMC (Consent) Ltd                  | England & Wales   | Ordinary                | 55.00            |
| 3 | Stocks                             |                   |                         |                  |
|   |                                    |                   | 2024                    | 2023             |
|   |                                    |                   | £                       | £                |
|   | Stocks                             |                   | 14,585                  | 34,182           |
|   |                                    |                   |                         |                  |
| ) | Debtors                            |                   |                         |                  |
|   |                                    |                   | 2024                    | 2023             |
|   | Amounts falling due within one ye  | ear:              | £                       | £                |
|   | Trade debtors                      |                   | 636,561                 | 670,740          |
|   | Amounts owed by group undertakings | 5                 | 3,310,569               | 154,283          |
|   | Other debtors                      |                   | 45,826                  | 65,763           |
|   |                                    |                   | 3,992,956               | 890,786          |
|   |                                    |                   |                         |                  |

### NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2024

### 10 Creditors: amounts falling due within one year

| v | creations, amounts family due within one year |           |           |
|---|---|-----------|-----------|
|   |   | 2024      | 2023      |
|   |   | £         | £         |
|   | Bank loans                                    | 156,250   | 63,256    |
|   | Trade creditors                               | 181,347   | 173,377   |
|   | Amounts owed to group undertakings            | 860,302   | 619,289   |
|   | Corporation tax                               | -         | 183,235   |
|   | Other taxation and social security            | 195,757   | 225,145   |
|   | Other creditors                               | 428,218   | 778,900   |
|   |   |           |           |
|   |   | 1,821,874 | 2,043,202 |

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| 11 | Creditors: amounts falling due after | more than one |         |           |         |
|----|--------------------------------------|---------------|---------|-----------|---------|
|    | year                                 |               |         | 2024      | 2023    |
|    |                                      |               |         | £         | £       |
|    | Bank loans and overdrafts            |               |         | 2,343,750 | 134,529 |
|    |                                      |               |         |           |         |
| 12 | Called up share capital              |               |         |           |         |
|    |                                      | 2024          | 2023    | 2024      | 2023    |
|    | Ordinary share capital               | Number        | Number  | £         | £       |
|    | Issued and fully paid                |               |         |           |         |
|    | 'A' ordinary shares of 1p each       | 10,000        | 10,000  | 100       | 100     |
|    | 'B' ordinary shares of 1p each       | 525,000       | 525,000 | 5,250     | 5,250   |
|    |                                      | 535,000       | 535,000 | 5,350     | 5,350   |
|    |                                      |               |         |           |         |

### **13** Operating lease commitments

### As lessee

At the reporting end date the company had outstanding commitments for future minimum lease payments under non-cancellable operating leases, as follows:

|                   | 2024<br>£ | 2023<br>£ |
|-------------------|-----------|-----------|
| Total commitments | 42,754    | 50,000    |

### 14 Events after the reporting date

In April 2025, the Company secured private investment to support its strategic growth objectives, particularly in the area of mergers and acquisitions. As part of this strategy, the Company acquired a 70% controlling interest in Xcelerator Dental Ltd, a digital marketing firm. This acquisition aligns with the Company's long-term vision to expand its capabilities and market presence through synergistic partnerships.