Registration number: 06637798

## TEMPLEMAN RETAILING AND VENDING LIMITED

Annual Report and Financial Statements for the Year Ended 31 March 2022

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## **Company Information**

Mrs W. M. Templeman Mr K. Templeman **Directors** 

Registered office Earlsway
Team Valley Trading Estate
Gateshead
Tyne & Wear
NE11 0RQ

Solicitors

Mincoffs Solicitors LLP 5 Osborne Terrace Jesmond Newcastle

NE2 1SQ

**Bankers** 

National Westminster Bank plc Gateshead High Street 243 High Street Gateshead NE8 1UY

Auditor

Azets Audit Services Chartered Accountants & Statutory Auditor Bulman House

Regent Centre Gosforth

Newcastle upon Tyne NE3 3LS

## Strategic Report for the Year Ended 31 March 2022

The directors present their strategic report for the year ended 31 March 2022.

#### **Principal activity**

The principal activity of the company is that of the sale and operating of vending machines and the wholesale supply of soft drinks, confectionery and hot drink ingredients into the vending and foodservice market nationwide.

#### Fair review of the business

2021/22 saw an increase of 52.29% in turnover with an increase in GP% from 16.00% to 17.12% being achieved as the company recovered from the effects of the Covid 19 pandemic. An increase of 8.85% in administrative expenses reflects the need to increase the staff hours to meet the demands of the increased workload.

The net assets of the company have increased by £2,036k with the company continuing to invest heavily in commercial vehicles showing the directors commitment to seek and achieve continued growth.

The company maintains adequate cash reserves to enable the company to meet the demand of its cashflow cycle. The directors monitor this on a frequent basis.

The company's key financial and other performance indicators during the year were as follows:

	Unit	2022	2021
Sales	£'000	54,486	35,778
Gross profit	£′000	9,326	5,726
Gross profit margin	%	17.12	16.00
Net profit margin before tax	%	4.78	0.4

## Principal risks and uncertainties

The stability of the supply chain is a risk which is mitigated by maintaining strong relationships with key suppliers. Maintaining the customer book in a competitive market is a challenge which can be mitigated by diversifying the company's customer base.

#### **Future developments**

The board believes that the company is in a very strong position to take advantage of the significant opportunities available to it and looks forward to the forthcoming year and beyond with cautious optimism.

Approved and authorised for issue by the Board on 21 December 2022 and signed on its behalf by:

Mr K. Templeman Director
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## Directors' Report for the Year Ended 31 March 2022

The directors present their report and the financial statements for the year ended 31 March 2022.

#### Directors of the company

The directors who held office during the year were as follows:

Mrs W. M. Templeman

Mr K. Templeman

## **Financial instruments**

#### Obiectives and policies

The company finances its activities with a combination of group loans, bank loans, finance leases and hire purchase contracts, cash and short term deposits. Other financial assets and liabilities, such as trade debtors and trade creditors, arise directly from the company's operating activities.

#### Price risk, credit risk, liquidity risk and cash flow risk

Price risk is the risk that changes in raw material prices have the potential to impact on the profitability of the company. The company does not consider that it is materially exposed to price risk.

Credit risk is the risk that one party of a financial instrument will cause a financial loss for the other party by failing to discharge its obligation. Company policies are aimed at minimising such losses and require customers to satisfy credit worthiness procedures prior to acceptance of orders. The company does not consider that it is materially exposed to credit risk.

Cash flow and liquidity risk is the risk that the company's available cash will not be sufficient to meet its financial obligations. The company actively manages its cash flow position including collection of debts and timely payment of creditors. This, coupled with the strong cash position of the company and support of group companies is deemed sufficient to minimise the company's exposure to cash flow and liquidity risk.

Interest rate risk regarding unfavourable movements in interest rates is not perceived as being material to the accounts due to the borrowing agreements in place.

## **Future developments**

See disclosures within the strategic report regarding future developments of the company.

## Directors' Report for the Year Ended 31 March 2022 (continued)

#### Going concern

The financial statements have been prepared on a going concern basis.

The company meets its day to day working capital requirements through cash generated from operations as well as external and group borrowings. At the year end the company had net current assets of £4,614,124 including cash of £892,720.

The directors believe that the company has adequate financial resources to continue in operational existence for at least 12 months from the date of signing the financial statements and therefore the directors believe it remains appropriate to prepare the financial statements on a going concern basis.

#### Disclosure of information to the auditor

Each director has taken steps that they ought to have taken as a director in order to make themselves aware of any relevant audit information and to establish that the company's auditors are aware of that information. The directors confirm that there is no relevant information that they know of and of which they know the auditors are unaware.

### Reappointment of auditor

Azets Audit Services Limited, trading as Azets Audit Services, were appointed auditor to the company following their acquisition of the trade of Tait Walker LLP, trading as MHA Tait Walker, on 1 May 2022.

In accordance with section 485 of the Companies Act 2006, a resolution for the re-appointment of Azets Audit Services as auditors of the company is to be proposed at the forthcoming Annual General Meeting.

Approved and authorised for issue by the Board on 21 December 2022 and signed on its behalf by:

Mr K. Templeman Director

## Statement of Directors' Responsibilities

The directors acknowledge their responsibilities for preparing the Annual Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- · select suitable accounting policies and apply them consistently;
- · make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable United Kingdom Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

## Independent Auditor's Report to the Members of Templeman Retailing and Vending Limited

#### Opinion

We have audited the financial statements of Templeman Retailing and Vending Limited (the 'company') for the year ended 31 March 2022, which comprise the Income Statement, Statement of Financial Position, Statement of Changes in Equity, and Notes to the Financial Statements, including significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 March 2022 and of its profit for the year then ended;
- · have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the auditor responsibilities for the audit of the financial statements section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## Conclusions relating to going concern

In auditing the financial statements, we have concluded that the director's use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the directors with respect to going concern are described in the relevant sections of this report.

#### Other information

The other information comprises the information included in the annual report other than the financial statements and our auditor's report thereon. The directors are responsible for the other information contained within the annual report. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the course of the audit, or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

# Independent Auditor's Report to the Members of Templeman Retailing and Vending Limited (continued)

#### Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Strategic Report and Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- · the Strategic Report and Directors' Report have been prepared in accordance with applicable legal requirements.

#### Matters on which we are required to report by exception

In the light of our knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the Strategic Report and the Directors' Report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- · the financial statements are not in agreement with the accounting records and returns; or
- · certain disclosures of directors' remuneration specified by law are not made; or
- · we have not received all the information and explanations we require for our audit.

#### Responsibilities of directors

As explained more fully in the Statement of Directors' Responsibilities [set out on page 5], the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

## Auditor Responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below:

- Enquiries of management about any known or suspected instances of non-compliance with laws and regulations and fraud;
- challenging assumptions and judgements made by management in their significant accounting estimates;

# Independent Auditor's Report to the Members of Templeman Retailing and Vending Limited (continued)

auditing the risk of management override of controls, including through testing journal entries and other adjustments for appropriateness;

Because of the field in which the client operates, we identified the following areas as those most likely to have a material impact on the financial statements: Health and Safety; employment law (including the Working Time Directive); anti-bribery and corruption; and compliance with the UK Companies Act.

Owing to the inherent limitations of an audit, there is an unavoidable risk that some material misstatements in the financial statements may not be detected, even though the audit is properly planned and performed in accordance with the ISAs (UK). For instance, the further removed non-compliance is from the events and transactions reflected in the financial statements, the less likely the auditor is to become aware of it or to recognise the non-compliance.

A further description of our responsibilities is available on the Financial Reporting Council's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

#### Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Brian Laidlaw BA CA (Senior Statutory Auditor)
For and on behalf of Azets Audit Services
Statutory Auditor
Chartered Accountants
Bulman House
Regent Centre
Gosforth
Newcastle upon Tyne
NE3 3LS

21 December 2022

Azets Audit Services is a trading name of Azets Audit Services Limited

## **Income Statement for the Year Ended 31 March 2022**

	Note	2022 £	2021 £
Turnover	<u>3</u>	54,486,408	35,777,576
Cost of sales	_	(45,160,592)	(30,052,073)
Gross profit		9,325,816	5,725,503
Administrative expenses		(6,684,783)	(6,141,037)
Other operating income	<u>4</u>	21,537	644,137
Operating profit Other interest receivable and similar income Interest payable and similar expenses	<u>5</u> <u>6</u> 7	2,662,570 - (57,215)	228,603 164 (82,483)
Profit before tax		2,605,355	146,284
Taxation	<u>11</u>	(569,636)	(14,387)
Profit for the financial year		2,035,719	131,897

The above results were derived from continuing operations.

The company has no recognised gains or losses for the year other than the results above.

## (Registration number: 06637798) Statement of Financial Position as at 31 March 2022

	Note	2022 £	2021 £
Fixed assets Tangible assets	<u>13</u>	7,175,612	6,289,747
Current assets Stocks Debtors Cash at bank and in hand	14 15	4,293,126 6,273,277 892,720 11,459,123	2,701,793 4,524,591 1,021,416 8,247,800
Creditors: Amounts falling due within one year	<u>16</u>	(6,844,999)	(5,379,987)
Net current assets	_	4,614,124	2,867,813
Total assets less current liabilities		11,789,736	9,157,560
Creditors: Amounts falling due after more than one year	<u>16</u>	(1,715,384)	(1,618,632)
Provisions for liabilities	<u>18</u>	(772,035)	(272,330)
Net assets	<u> </u>	9,302,317	7,266,598
Capital and reserves Called up share capital Share premium reserve Profit and loss account	20 20	240 1,417,785 7,884,292	240 1,417,785 5,848,573
Total equity	_	9,302,317	7,266,598

Approved and authorised for issue by the Board on 21 December 2022 and signed on its behalf by:

Mr K. Templeman Director

## **Statement of Changes in Equity for the Year Ended 31 March 2022**

	Share capital £	Share premium £	Profit and loss account £	Total £
At 1 April 2020 Profit for the year		1,417,785 -	5,716,676 131,897	7,134,701 131,897
Total comprehensive income	<u> </u>	<u>-</u> _	131,897	131,897
At 31 March 2021	240	1,417,785	5,848,573	7,266,598
	Share capital £	Share premium £	Profit and loss account £	Total £
At 1 April 2021 Profit for the year	240	1,417,785 -	5,848,573 2,035,719	7,266,598 2,035,719
Total comprehensive income	<u> </u>		2,035,719	2,035,719
At 31 March 2022	240	1,417,785	7,884,292	9,302,317

## Notes to the Financial Statements for the Year Ended 31 March 2022

## 1 General information

The company is a private company limited by share capital, incorporated in England and Wales.

The address of its registered office is Earlsway, Team Valley Trading Estate, Gateshead, Tyne & Wear, NE11 0RQ.

### 2 Accounting policies

#### Summary of significant accounting policies and key accounting estimates

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

## Statement of compliance

These financial statements were prepared in accordance with Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'.

#### Basis of preparation

These financial statements have been prepared using the historical cost convention.

These financial statements are prepared in sterling which is the functional currency of the entity.

## Summary of disclosure exemptions

The entity satisfies the criteria of being a qualifying entity as defined in FRS 102. As such, advantage has been taken of the following disclosure exemptions available under paragraph 1.12 of FRS 102:

- (a) Disclosures in respect of each class of share capital have not been presented.
- (b) No cash flow statement has been presented for the company.
- (c) Disclosures in respect of financial instruments have not been presented.
- (d) No disclosure has been given for the aggregate remuneration of key management personnel.

The company has taken advantage of the exemption available under paragraph 33.1A of FRS 102 and does not disclose related party transactions with members of the same group that are wholly owned.

#### Name of parent of group

These financial statements are consolidated in the financial statements of Templeman Trading Limited.

The financial statements of Templeman Trading Limited may be obtained from Earlsway, Team Valley Trading Estate, Gateshead, Tyne & Wear, NE11 ORQ.

## Notes to the Financial Statements for the Year Ended 31 March 2022 (continued)

## 2 Accounting policies (continued)

#### Going concern

The financial statements have been prepared on a going concern basis.

The company meets its day to day working capital requirements through cash generated from operations as well as external and group borrowings. At the year end the company had net current assets of £4,614,124 including cash of £892,720.

The directors believe that the company has adequate financial resources to continue in operational existence for at least 12 months from the date of signing the financial statements and therefore the directors believe it remains appropriate to prepare the financial statements on a going concern basis.

#### Judgements

The preparation of the financial statements requires management to make judgements, estimates and assumptions that affect the amounts reported. These estimates and judgements are continually reviewed and are based on experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

The preparation of the financial statements requires management to make judgements, estimates and assumptions that affect the amounts reported. These estimates and judgements are continually reviewed and are based on experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

The judgements (apart from those involving estimations) that management has made in the process of applying the entity's accounting policies and that have the most significant effect on the amounts recognised in the financial statements are as follows:

Assessing indicators of impairment - In assessing whether there have been indicators of impairment of assets, the directors have considered both external and internal sources of information such as market conditions, counterparty credit ratings and experience of recoverability.

### Key sources of estimation uncertainty

Accounting estimates and assumptions are made concerning the future and, by their nature, will rarely equal the related actual outcome. The key assumptions and other sources of estimation uncertainty that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are as follows:

Useful economic lives of tangible assets - The annual depreciation charge is sensitive to changes in the estimated useful lives of the assets. The useful economic lives are re-assessed annually. They are amended when necessary to reflect current estimates, future investments and economic utilisation. The carrying amount is £7,181,773 (2021 - £6,289,747).

Impairment of debtors - The company makes an estimate of the recoverable value of the trade and other debtors. When assessing impairment of trade and other debtor, management considers factors including the current credit rating of the debtor, the ageing profile of debtors and historical experience. The carrying amount is £13,571 (2021 - £10,642).

## Notes to the Financial Statements for the Year Ended 31 March 2022 (continued)

## 2 Accounting policies (continued)

## Revenue recognition

Turnover represents the value of goods sold and services provided during the year net of discounts, returns and Value Added Tax.

Turnover is recognised when the goods are physically despatched to the customer. Cash sales transactions are recognised at the time of collection from the machines.

#### **Government grants**

Government grants relating to the costs incurred by the company are recognised in the income statement over the period necessary to match them with the costs that they are intended to compensate. Government grants are presented separately and disclosed in other operating income in the income statement.

Other operating income includes the UK Government assistance provided through Coronavirus Job Retention Scheme during the Covid-19 pandemic.

#### Tax

The tax expense for the period comprises current and deferred tax. Tax is recognised in profit or loss, except that a charge attributable to an item of income or expense recognised as other comprehensive income is also recognised directly in other comprehensive income.

The current income tax charge is calculated on the basis of tax rates and laws that have been enacted or substantively enacted by the reporting date in the countries where the company operates and generates taxable income.

Deferred tax is recognised in respect of all timing differences between taxable profits and profits reported in the financial statements. Unrelieved tax losses and other deferred tax assets are recognised when it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits. Deferred tax is measured using the tax rates and laws that have been enacted or substantively enacted by the reporting date and that are expected to apply to the reversal of the timing difference.

## **Tangible assets**

Tangible assets are stated in the statement of financial position at cost, less any subsequent accumulated depreciation and subsequent accumulated impairment losses.

The cost of tangible assets includes directly attributable incremental costs incurred in their acquisition and installation.

#### Depreciation

Depreciation is charged so as to write off the cost of assets, other than land and properties under construction over their estimated useful lives, as follows:

Asset class	Depreciation method and rate
Plant and machinery	20% reducing balance
Fixtures and fittings	15% reducing balance
Motor vehicles	25% reducing balance
Vending machines	20% reducing balance
Leasehold improvements	10 years straight line
Long leasehold	125 years straight line

## Notes to the Financial Statements for the Year Ended 31 March 2022 (continued)

## 2 Accounting policies (continued)

#### Impairment of fixed assets

A review for indicators of impairment is carried out at each reporting date, with the recoverable amount being estimated where such indicators exist. Where the carrying value exceeds the recoverable amount, the asset is impaired accordingly. Prior impairments are also reviewed for possible reversal at each reporting date.

#### Goodwill

Goodwill arising on the acquisition of an entity represents the excess of the cost of acquisition over the company's interest in the net fair value of the identifiable assets, liabilities and contingent liabilities of the entity recognised at the date of acquisition. Goodwill is initially recognised as an asset at cost and is subsequently measured at cost less accumulated amortisation and accumulated impairment losses. Goodwill is held in the currency of the acquired entity and revalued to the closing rate at each reporting period date. Goodwill is amortised over its useful life, which shall not exceed ten years if a reliable estimate of the useful life cannot be made.

#### Amortisation

Amortisation is provided on intangible assets so as to write off the cost, less any estimated residual value, over their useful life as follows:

Asset class
Goodwill
Amortisation method and rate
20% straight line

#### Trade debtors

Trade debtors are amounts due from customers for merchandise sold or services performed in the ordinary course of business.

Trade debtors are recognised initially at the transaction price. They are subsequently measured at amortised cost using the effective interest method, less provision for impairment. A provision for the impairment of trade debtors is established when there is objective evidence that the company will not be able to collect all amounts due according to the original terms of the receivables.

#### Stocks

Stocks are measured at the lower of cost and estimated selling price less costs to complete and sell. Cost includes all costs of purchase, costs of conversion and other costs incurred in bringing the stock to its present location and condition.

### Trade creditors

Trade creditors are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Accounts payable are classified as current liabilities if the company does not have an unconditional right, at the end of the reporting period, to defer settlement of the creditor for at least twelve months after the reporting date. If there is an unconditional right to defer settlement for at least twelve months after the reporting date, they are presented as non-current liabilities.

Trade creditors are recognised initially at the transaction price and subsequently measured at amortised cost using the effective interest method.

## Notes to the Financial Statements for the Year Ended 31 March 2022 (continued)

## 2 Accounting policies (continued)

#### **Borrowings**

Interest-bearing borrowings are initially recorded at fair value, net of transaction costs. Interest-bearing borrowings are subsequently carried at amortised cost, with the difference between the proceeds, net of transaction costs, and the amount due on redemption being recognised as a charge to the income statement over the period of the relevant borrowing.

Interest expense is recognised on the basis of the effective interest method and is included in interest payable and similar charges.

Borrowings are classified as current liabilities unless the company has an unconditional right to defer settlement of the liability for at least twelve months after the reporting date.

#### Leacec

Leases in which substantially all the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases are charged to profit or loss on a straight-line basis over the period of the lease.

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee.

Assets held under finance leases are recognised at the lower of their fair value at inception of the lease and the present value of the minimum lease payments. These assets are depreciated on a straight-line basis over the shorter of the useful life of the asset and the lease term. The corresponding liability to the lessor is included in the statement of financial position as a finance lease obligation.

Lease payments are apportioned between finance costs in the income statement and reduction of the lease obligation so as to achieve a constant periodic rate of interest on the remaining balance of the liability.

#### Share capital

Ordinary shares are classified as equity. Equity instruments are measured at the fair value of the cash or other resources received or receivable, net of the direct costs of issuing the equity instruments. If payment is deferred and the time value of money is material, the initial measurement is on a present value basis.

#### **Defined contribution pension obligation**

A defined contribution plan is a pension plan under which fixed contributions are paid into a pension fund and the company has no legal or constructive obligation to pay further contributions even if the fund does not hold sufficient assets to pay all employees the benefits relating to employee service in the current and prior periods.

Contributions to defined contribution plans are recognised as employee benefit expense when they are due. If contribution payments exceed the contribution due for service, the excess is recognised as a prepayment.

## Notes to the Financial Statements for the Year Ended 31 March 2022 (continued)

## 3 Revenue

The analysis of the company's Turnover for the year from continuing operations is as follows:		
	2022	2021 £
Sale of goods	<b>£</b> 54,486,408	35,777,576
4 Other operating income		
The analysis of the company's other operating income for the year is as follows:		
	2022	2021
CIRS income	<b>£</b> 21,537	<b>£</b> 644,137
		,
5 Operating profit		
Arrived at after charging/(crediting)		
	2022 £	2021 £
Depreciation expense	1,018,025	1,110,146
Operating lease expense - property	97,258	120,954
Profit on disposal of property, plant and equipment  Bad debts written off	(99,192) 11,327	(124,623) 8,872
bud debts whitehold		3,3
6 Other interest receivable and similar income		
	2022	2021
Other finance income	£ -	<b>£</b> 164
7 Interest payable and similar expenses		
	2022	2021
Interest on bank overdrafts and borrowings	<b>£</b> 37,663	<b>£</b> 46,961
Interest on obligations under finance leases and hire purchase contracts	19,552	35,522
	57,215	82,483

## Notes to the Financial Statements for the Year Ended 31 March 2022 (continued)

## 8 Staff costs

The aggregate payroll costs (including directors' remuneration) were as follows:

	2022 £	2021 £
Wages and salaries	3,448,733	3,166,016
Social security costs	331,582	305,735
Pension costs, defined contribution scheme	66,697	65,649
	3,847,012	3,537,400
The average number of persons employed by the company (including directors) during the year, analysed by categor	ry was as follows:	
	2022	2021
A dust wishes the second access out	No.	No.
Administration and support Operations	7 87	10 86
Management	13	17
	107	113
9 Directors' remuneration		
The directors' remuneration for the year was as follows:		
	2022 £	2021 £
Remuneration	65,189	55,463
Contributions paid to money purchase schemes	1,312	1,238
	66,501	56,701
During the year the number of directors who were receiving benefits and share incentives was as follows:		
	2022	2021
A southern beautiful to the condensate of the co	No.	No.
Accruing benefits under money purchase pension scheme	2	2
10 Auditor's remuneration		
	2022 £	2021 £
Audit of the financial statements	9.240	8,490

## Notes to the Financial Statements for the Year Ended 31 March 2022 (continued)

## 11 Taxation

Tax charged/(credited) in the income statement

	2022 £	2021 £
Current taxation		
UK corporation tax	69,900	15,505
UK corporation tax adjustment to prior periods	31	31
	69,931	15,536
Deferred taxation	214417	(7.7.40)
Arising from origination and reversal of timing differences	314,417	(1,149)
Arising from changes in tax rates and laws	185,288	
Total deferred taxation	499,705	(1,149)
Tax expense in the income statement	569,636	14,387

The tax on profit before tax for the year is lower than the standard rate of corporation tax in the UK (2021 - lower than the standard rate of corporation tax in the UK) of 19% (2021 - 19%).

The differences are reconciled below:

	2022 £	2021 £
Profit before tax	2,605,355	146,284
Corporation tax at standard rate	495,017	27,794
Effect of revenues exempt from taxation	-	(1,531)
Effect of expense not deductible in determining taxable profit (tax loss)	9,230	-
Deferred tax expense relating to changes in tax rates or laws	185,288	-
Increase in UK and foreign current tax from adjustment for prior periods	31	31
Tax increase from effect of capital allowances and depreciation	4,524	4,314
Tax decrease arising from group relief	(494)	(16,221)
Other tax effects for reconciliation between accounting profit and tax expense (income)	(123,960)	
Total tax charge	569,636	14,387

## Notes to the Financial Statements for the Year Ended 31 March 2022 (continued)

## 11 Taxation (continued)

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At 31 March 2021

Deferred tax assets and liabilities	
2022	Liability £
Accelerated capital allowances	772,035
2021	Liability £
Accelerated capital allowances	272,330
12 Intangible assets	Goodwill £
Cost or valuation At 1 April 2021	633,568
At 31 March 2022	633,568
Amortisation	
At 1 April 2021	633,568
	633,568 633,568
At 1 April 2021	

## Notes to the Financial Statements for the Year Ended 31 March 2022 (continued)

## 13 Tangible assets

	Leasehold Improvements £	Long leasehold land and buildings £	Fixtures and fittings	Plant and machinery £	Vending Machines £	Motor vehicles £	Total £
Cost or valuation							
At 1 April 2021	48,255	2,437,791	374,223	225,036	5,590,574	2,965,361	11,641,240
Additions	14,833	-	38,587	80,755	24,005	2,155,443	2,313,623
Disposals					(175,854)	(989,868)	(1,165,722)
At 31 March 2022	63,088	2,437,791	412,810	305,791	5,438,725	4,130,936	12,789,141
Depreciation							
At 1 April 2021	19,475	45,371	162,687	132,669	3,654,682	1,336,609	5,351,493
Charge for the year	3,722	19,499	36,265	22,092	388,088	548,359	1,018,025
Eliminated on disposal	-	-	-	-	(124,678)	(631,311)	(755,989)
At 31 March 2022	23,197	64,870	198,952	154,761	3,918,092	1,253,657	5,613,529
Carrying amount							
At 31 March 2022	39,891	2,372,921	213,858	151,030	1,520,633	2,877,279	7,175,612
At 31 March 2021	28,780	2,392,420	211,536	92,367	1,935,892	1,628,752	6,289,747

## Notes to the Financial Statements for the Year Ended 31 March 2022 (continued)

## 13 Tangible assets (continued)

## Assets held under finance leases and hire purchase contracts

The net carrying amount of tangible assets includes the following amounts in respect of assets held under finance leases and hire purchase contracts:

		2022 £		
lotor vehicles		2,080,539	105,533	
14 Stocks		2022	2021	
		£	£	
Stock	_	4,293,126	2,701,793	
15 Debtors				
	Note	2022 £	2021 £	
Trade debtors		4,958,784	3,085,116	
Amounts owed by group undertakings		5,538	5,538	
Other debtors		588,141	829,752	
Prepayments		597,699	573,769	
Corporation tax asset	<u>11</u>	123,115	30,416	
	_	6,273,277	4,524,591	
16 Creditors				
		2022	2021	
	Note	£	£	
Due within one year				
Loans and borrowings	<u>17</u>	466,583	541,038	
Trade creditors		2,489,502	1,711,676	
Amounts owed to group undertakings		2,239,540	1,927,263	
Social security and other taxes		487,545	430,132	
Other creditors		720,779	544,124	
Accrued expenses		441,050	225,754	
	_	6,844,999	5,379,987	
Due after one year				
Loans and borrowings	<u>17</u>	1,715,384	1,618,632	

## Notes to the Financial Statements for the Year Ended 31 March 2022 (continued)

## 17 Loans and borrowings

	2022 £	2021 £
Current loans and borrowings Bank borrowings Hire purchase and finance lease liabilities	284,565 182,018	236,372 304,666
	466,583	541,038
	2022 £	2021 £
Non-current loans and borrowings Bank borrowings Hire purchase and finance lease liabilities	1,063,968 651,416	1,517,015 101,617
	1,715,384	1,618,632

#### **Bank borrowings**

The Natwest bank loan is denominated in sterling with a nominal interest rate of Bank of England base rate plus 1.5%, and the final instalment is due on 31 July 2023. The carrying amount at year end is £111,563 (2021 - £366,809).

The loan is secured against the property asset to which it relates.

The Natwest mortgage is denominated in sterling with a nominal interest rate of Bank of England base rate plus 1.75%, and the final instalment is due on 31 December 2023. The carrying amount at year end is £1,236,970 (2021 - £1,386,578).

The mortgage is secured against the property asset to which it relates.

The obligations under high purchase and finance lease liabilities are secured by way of a floating charge over the related assets of the company.

## Notes to the Financial Statements for the Year Ended 31 March 2022 (continued)

## 18 Provisions for liabilities

	Deferred tax	IOLAI
	£	£
At 1 April 2021	272,330	272,330
Increase (decrease) in existing provisions	499,705	499,705
	<u></u>	
At 31 March 2022	772,035	772,035

## 19 Pension and other schemes

## **Defined contribution pension scheme**

The company operates a defined contribution pension scheme. The pension cost charge for the year represents contributions payable by the company to the scheme and amounted to £66,697 (2021 - £65,649).

No contributions were outstanding at the reporting date (2021 -  $\pm Nil$ ).

#### 20 Reserves

## Share capital

This represents the nominal value of shares that have been issued.

#### Share premium

This reserve records the amount above the nominal value received for shares sold, less transaction costs.

## **Profit and loss account**

This reserve records retained earnings and accumulated losses.

## 21 Obligations under leases and hire purchase contracts

## Finance leases

The total of future minimum lease payments is as follows:

	2022 £	2021 £
Not later than one year	182,018	304,666
Later than one year and not later than five years	651,416	101,617
	833,434	406,283

## 22 Related party transactions

The company is a wholly owned subsidiary of Templeman Trading Limited. As permitted by Section 33.1A of FRS102, the company has chosen not to disclose transaction with its parent company or any wholly owned subsidiaries of the parent company.

## Notes to the Financial Statements for the Year Ended 31 March 2022 (continued)

## 22 Related party transactions (continued)

## Loans from/to related parties

	From key management		To other related parties	
	2022 £	2021 £	2022 £	2021 £
At start of period	437,809	588,927	717,640	867,579
Advanced	450,000	2,572	1,035	-
Repaid	(293,896)	(153,690)	(261,122)	(149,939)
At end of period	593,913	437,809	457,553	717,640

## Terms of loans from related parties

Loans from key management are interest free and repayable on demand. The balance is included within other creditors.

## Terms of loans to related parties

Loans to other related parties are interest free and repayable on demand. The balance is included within other debtors.

## 23 Parent and ultimate parent undertaking

The company's immediate parent is Templeman Trading Limited, incorporated in England and Wales.

The most senior parent entity producing publicly available financial statements is Templeman Trading Limited. These financial statements are available upon request from Earlsway, Team Valley Trading Estate, Gateshead, NE11 ORQ.

The ultimate controlling party is Mrs W. M. Templeman.