

Registration number: 04912774

# Power On Connections Ltd

Annual Report and Financial Statements

for the Year Ended 31 December 2019



## Power On Connections Ltd

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## Power On Connections Ltd

### Company Information

<b>Directors</b>	C Linsdell D Corney R Theobald N Fitzsimons
<b>Company secretary</b>	C Mumford
<b>Registered office</b>	Synergy House Woolpit Business Park Woolpit Bury St Edmunds Suffolk IP30 9UP
<b>Auditors</b>	Deloitte LLP Statutory Auditor London United Kingdom

## Power On Connections Ltd

### Strategic Report for the Year Ended 31 December 2019

The Directors present their Strategic Report, annual report and audited financial statements for the year ended 31 December 2019. The Directors, in preparing this Strategic Report, have complied with s414c of the Companies Act, 2006.

#### **Principal activity**

The principal activity of the Company is that of an independent electricity connections provider.

#### **Fair review of the business**

The profit for the year, after taxation, amounted to £576,540 (2018: profit of £894,354). At the year-end the Company had net assets of £9,595,662 (2018: net assets of £9,019,122).

The Company operates as part of the BUUK Infrastructure Group ('BUUK', the 'Group') and the Directors of the Group do not consider individual entities in the Group to have individual key performance indicators (KPIs). The Group's results are considered as a whole, and details of the performance can be found in the consolidated group financial statements prepared by BUUK Infrastructure No 2 Limited.

#### **Principal risks and uncertainties**

The Company is part of the BUUK Infrastructure Group, owned by BUUK Infrastructure No 1 Limited. The principal risks and uncertainties facing the Group and the entity are:

##### *Regulatory*

The Group operates in stable and transparent regulated utility markets in the UK. The Group is not aware of any proposed changes impacting the existing regulatory frameworks in which it operates. Any such change could have either a positive or negative impact on our future business prospects.

##### *Health, Safety and Environmental*

The Group operates a comprehensive Health, Safety and Environmental framework to ensure that, as far as possible, it eliminates risk to its employees, customers and the environment. The Group has an excellent track record in this regard and has culturally aligned itself to continually improve its performance in this area.

##### *Liquidity and Interest Rates*

The Group has a policy of seeking to have a number of sources of funds at any given time to meet its liquidity needs, as well as maintaining a balanced maturity profile to minimise, as far as possible, peaked repayments and refinancing risk. Debt facilities are arranged with appropriate financial and operating covenants, ensuring that management has the necessary flexibility in the operation of its business. The majority of the Group's existing debt has an unexpired term exceeding 10 years and is subject to a fixed interest rate.

##### *Cash flow risk*

The Group uses derivative financial instruments to manage certain exposures to fluctuations in interest rates, inflation rates and exchange rates. The Group does not hold any speculative financial instruments.

##### *Credit risk*

Whilst the Group is dependent on a number of large customers, the credit risk from the failure of those customers is limited by regulatory regimes. The Group takes appropriate measures to reduce credit risk to a manageable level and has strict procedures to manage credit risk relating to trade receivables.

## Power On Connections Ltd

### Strategic Report for the Year Ended 31 December 2019 (continued)

#### Principal risks and uncertainties (continued)

##### COVID-19

The Directors have considered the expected impact of COVID-19 on future periods. As a company which provides independent electricity connections within the BUUK Group, the potential impact of Covid-19 on the Company is considered the same as for the Group as a whole.

As at the date of the approval of this report the Group had £350m of undrawn committed facilities, of which £123.0m is available for general corporate purposes and £227.0m is linked to future capital expenditure. This availability of facilities, combined with the nature of the Group's activities, as discussed below, has led the Directors to the conclusion that it is unlikely the Group would be unable to meet its obligations as they fall due. The Group's business model and financing structure are resilient and there is a strong order book in place for the provision of new connections in the future.

The Group's core business activity is the ownership and operation of infrastructure assets, supplying essential services of gas, electricity, water and fibre. The transportation revenues from this activity are highly stable and predictable and are currently underpinned by a supportive regulatory framework. These revenues are expected to remain stable and continue to generate positive cash flows.

Additionally, BUUK undertakes the construction of new infrastructure assets to be owned and operated by the Group. Construction activity levels are reduced as at the date of signing these financial statements due to the suspension of works by some housebuilders on some new housing sites. The reduction in available work does not negatively impact the Group's cash flows in the short term as construction spend relating to the postponement of infrastructure installations reduces in line. It will however reduce the number of new connections the Group is expecting to complete in 2020. The Directors are committed to ensuring BUUK retains the resources necessary to resume previous levels of construction activity once it is practical and safe to do so.

The Directors note the UK Government has set out a package of temporary measures to support UK businesses:

- A Coronavirus Job Retention Scheme:
  - employees will be designated as 'furloughed workers' and notified if applicable
  - Information about furloughed workers will need to be provided to HMRC
  - HMRC will reimburse 80% of furloughed workers wage costs, up to a cap of £2,500 per month
- Deferring VAT and Income Tax payments
- A new lending facility from the Bank of England to help support liquidity among larger firms, helping them bridge coronavirus disruption to their cash flows through loans
- The HMRC Time To Pay Scheme

## **Power On Connections Ltd**

### **Strategic Report for the Year Ended 31 December 2019 (continued)**

The Directors intend to utilise these temporary support measures as and when necessary, in conjunction with other temporary measures, to ensure jobs are protected and the Group is well positioned to return to normal when possible. The Group will continue to invest in the future of its staff even during periods of unproductivity by ensuring training is undertaken where possible.

The Directors have also undertaken a series of stress test financial models at group level over the impact of Covid-19. The key uncertainty and area of judgement in this modelling is construction activity levels. BUUK has based its assumptions on a reference scenario published by the UK Government's independent forecaster, the Office for Budget Responsibility ("OBR") on 14 April 2020, evidence from operations undertaken by the Group and detailed understanding of the industry. Under the OBR scenario and all other reasonably possible scenarios, the Group can continue to meet its obligations as they fall due. Further details of this can be found in the Going Concern section of note 2.

## Power On Connections Ltd

### Strategic Report for the Year Ended 31 December 2019 (continued)

#### Statement by the Directors in performance of their statutory duties in accordance with s172(1) Companies Act 2006

The Board of Directors are presented with and review a wide range of papers relating to different stakeholders. The papers are discussed at Board meetings and form the basis by which policies and actions of the business are developed and, through this process, the Board have identified the key stakeholders. The Board consider that, both individually and together, they have acted in the way they consider, in good faith, would be most likely to promote the success of the Group for the benefit of its members as a whole in the decisions taken during the year and, in doing so, have had regard to the stakeholders and matters set out in s172(1) (a-f) of the Companies Act 2006.

The Board of Directors' intention is to behave responsibly and to ensure that management operate the business in a responsible manner to maintain a reputation for high standards of business conduct. The Board of Directors also recognise the importance of behaving fairly between the members of the company.

The Board of Directors' aim to create a balance between the development of opportunities with our customers, stimulating and rewarding our staff, working with and supporting our local communities, sustaining the environment in which we operate, interact with and comply with policies of the relevant regulators and engage in positive relationships with lenders. The following disclosures describe how the Board of Directors have had regard to the matters set out in section 172(1) (a-f) in respect of the Group's stakeholders and forms the Directors' Statement required under Section 414CZA of The Companies Act 2006. As part of the BUUK Infrastructure Group, the Company has prepared this statement in accordance with the statement of the Group.

#### *Engagement with Employees*

We aim to create, develop and retain highly motivated people and teams who are equipped with the necessary competencies and skills to perform highly and who demonstrate our core values.

We support and engage with our people in a range of ways:

#### *Stimulating positive and responsive communication*

- Company news is always available to employees through the Company's intranet
- Conduct quarterly cascade team briefings to keep employees apprised of business performance and industry changes followed by Q&A opportunities
- Regularly circulate internal magazines and articles
- Provide a platform where the business can pose challenges to employees for ideas and where employees can also post other ideas or questions
- Engage in the "Great Place to Work" Programme to understand what improvements we can make to improve the working lives of employees
- Conduct annual face to face Directors presentations to encourage two-way communication

The feedback loop created by the communication has led to the development and enhancement of policies which enhance the working environment and benefits employees receive.

## Power On Connections Ltd

### Strategic Report for the Year Ended 31 December 2019 (continued)

#### *Supporting appropriate learning and development opportunities*

- Offer a dual utility engineering apprenticeship scheme
- Offer a Graduate Development Programme
- Annual process to identify training needs backed by investment in development for staff

#### *Supporting our staff to realise their full potential*

- Offer a flexible employee benefits scheme
- Employee assistance programmes including stress counselling and medical information services
- Dedicated Health and Wellbeing Committee established
- Offer regular employee social events
- Maintaining a safe, healthy and sustainable working environment for our staff, those we work for and for the general public
- Provide a platform for staff to commit to building a positive safety culture irrespective of role or responsibility
- In April 2019 the Group was recognised as a 'Best Super Large Workplace' by Great Places to Work which reflects the Group's commitment to the importance of its employees

#### *Equal opportunities*

A fair and equal opportunities culture is operated throughout the Group. Employment opportunities, whether in the recruitment, training or promotion of employees, are granted on merit irrespective of race, colour, religion, national origin, age, gender, disability or sexual orientation.

Full consideration and equal opportunities are given to employment applications from disabled persons with due regard to the requirements of the job. Where existing employees become disabled every effort is made to provide opportunities for continued employment within the Group supported with training and development as appropriate.

#### *Business Relationships*

We recognise the importance of engaging with the Group's suppliers and customers and the need to foster relationships with them.

#### *Customers*

- Customer satisfaction is closely monitored via both the Net Promoter Score and Customer Effort Score frameworks and results are used to drive process and performance improvements
- Customer feedback is reviewed by Senior Management regularly and is used to continuously improve the business, an example being developing the way in which work is requested by our developer customers to ensure site visits are not aborted



## Power On Connections Ltd

### Strategic Report for the Year Ended 31 December 2019 (continued)

#### *Suppliers*

- Corporate social responsibility is a key selection and approval criteria for suppliers
- Group corporate social responsibility requirements are communicated to all suppliers and are accessible on our websites
- Collaborative working with suppliers is critical to the business, an example being the way a key supplier delivers stock to sites has been enhanced and automated to ensure stock is available at critical times.

#### *Regulators*

We have a positive relationship with our regulators and are focused on maintaining this and ensuring we act in a way which is open and transparent. We regularly liaise with our regulators at different levels and through a variety of "touch points" with regulatory and government departments to ensure the business evolves alongside any regulatory changes. Our engagement includes:

- Actively participating in strategic regulatory reviews through industry working groups, consultation responses and one to one meetings;
- Engaging with government departments and regulators on a one to one basis and through broader industry groups to promote industry change;
- Responding to regulatory consultations and requests for information;
- Meeting with regulators to promote industry change or to develop solutions to potential concerns;
- Hosting visits to our offices or to sites where we operate to demonstrate how our business model of operating in a multi utility world brings value to customers.

The Board receive regular updates on regulatory interaction and are committed to complying with all relevant regulatory requirements and continue to closely monitor the status of our regulatory relationships, enhancing engagement across key regulatory changes.

#### *Lenders*

We actively engage with banks and other lenders to foster a strong relationship. The Board proactively ensures compliance with all borrowing covenants and has an open dialogue with lenders to manage the financing needs of the business.

- Proposals are prepared and reviewed with our lenders for all significant decisions pertinent to those lenders
- Lenders are kept up to date by sharing quarterly accounts and budget information

## Power On Connections Ltd

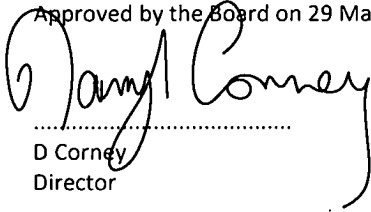
### Strategic Report for the Year Ended 31 December 2019 (continued)

#### *Communities and Environment*

BUUK recognises the impacts that it has on the community and the environment and seeks to make a positive difference in the places where we operate.

- Engage in community projects which involve employees working in and amongst the local community
- Actively make available work experience opportunities for 16 to 18 year old students
- Provision of volunteering leave to support local community projects
- Integration of Climate Change Adaptation
- Increasing awareness of environmental issues
- Drive to eliminate single use plastics in our supply chain
- Waste elimination programmes at all sites
- Solar panels installed at head office
- Maintained registration of ISO 14001 environmental accreditation
- The Group expects all employees and its suppliers to work to the Group's own policies and procedures, which as a minimum standard requires compliance with any relevant international and national legal or regulatory framework

Approved by the Board on 29 May 2020 and signed on its behalf by:

  
.....  
D Corney  
Director

## Power On Connections Ltd

### Directors' Report for the Year Ended 31 December 2019

The Directors present their report and the financial statements for the year ended 31 December 2019.

Principal risks and uncertainties, equal opportunities, employee engagement and business relationships can be found in the Strategic Report.

#### Directors of the Company

The Directors who held office during the year and to the date of this report, unless stated otherwise, were as follows:

C Linsdell

D Corney

R Theobald

N Fitzsimons

#### Dividends

The Directors do not recommend the payment of a final dividend (2018: £Nil).

#### Future developments

The Directors are not aware, at the date of this report, of any likely major changes in the Company's activities in the next year. The Directors are satisfied that the Company is well placed to continue to perform satisfactorily during the coming year.

#### Going concern

After making enquiries, the Directors have a reasonable expectation that the Company has adequate resources to continue to adopt the going concern basis in preparing the annual report and financial statements. The directors have received assurances that the company will have access to the BUUK Group's financial resources for a period of at least one year from the date of signing of the financial statements, that companies in the BUUK Group will not demand repayment of any inter-company debt where the company does not have the financial resources to effect such payment, and that this financial support will be sufficient for the company to continue to trade and meet its obligations as they fall due.

Further details regarding the adoption of the going concern basis can be found in Note 2 of the financial statements.

#### Directors' liabilities

The Company has Directors' and Officers' liability insurance to provide against liability in respect of proceedings brought forward by third parties, subject to the conditions set out in section 234 of the Companies Act 2006. Such qualifying third party indemnity provision remains in force as at the date of approving the Directors' Report.

#### Disclosure of information to the auditors

Each Director has taken steps that they ought to have taken as a Director in order to make themselves aware of any relevant audit information and to establish that the Company's auditors are aware of that information. The Directors confirm that there is no relevant information that they know of and of which they know the auditors are unaware.

This confirmation is given and should be interpreted in accordance with the provisions of s418 of the Companies Act 2006.

## Power On Connections Ltd

### Directors' Report for the Year Ended 31 December 2019 (continued)

#### Directors' responsibilities statement

The Directors are responsible for preparing the annual report and the financial statements in accordance with applicable law and regulations.

Company law requires the Directors to prepare financial statements for each financial year. Under that law the Directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law), including FRS 102 "The Financial Reporting Standard Applicable in the UK and Republic of Ireland". Under company law the Directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period. In preparing these financial statements, the Directors are required to:

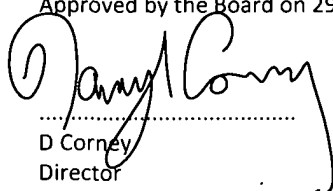
- select suitable accounting policies and apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The Directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Reappointment of auditors

Deloitte LLP has indicated its willingness to continue in office and a resolution to reappoint them as the Company's auditor will be put to the forthcoming Annual General Meeting.

Approved by the Board on 29 May 2020 and signed on its behalf by:

  
.....  
D Corney  
Director

## Power On Connections Ltd

### Independent Auditor's Report to the Members of Power On Connections Ltd

#### Report on the audit of the financial statements

##### Opinion

In our opinion the financial statements of Power On Connections Ltd (the 'Company'):

- give a true and fair view of the state of the Company's affairs as at 31 December 2019 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

We have audited the financial statements which comprise:

- the Income Statement;
- the Statement of Financial Position;
- the Statement of Changes in Equity; and
- the related notes 1 to 17.

The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

##### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the auditor's responsibilities for the audit of the financial statements section of our report.

We are independent of the Company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the Financial Reporting Council's (the 'FRC's') Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

##### Conclusions relating to going concern

We are required by ISAs (UK) to report in respect of the following matters where:

- the Directors' use of the going concern basis of accounting in preparation of the financial statements is not appropriate; or
- the Directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the Company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

We have nothing to report in respect of these matters.

## Power On Connections Ltd

### Independent Auditor's Report to the Members of Power On Connections Ltd (continued)

#### **Other information**

The Directors are responsible for the other information. The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in respect of these matters.

#### **Responsibilities of Directors**

As explained more fully in the Directors' responsibilities statement, the Directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the Directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Directors intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

#### **Auditor's responsibilities for the audit of the financial statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the FRC's website at: [www.frc.org.uk/auditorsresponsibilities](http://www.frc.org.uk/auditorsresponsibilities). This description forms part of our auditor's report.

#### **Report on other legal and regulatory requirements**

##### **Opinions on other matters prescribed by the Companies Act 2006**

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Strategic Report and Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Strategic Report and the Directors' Report have been prepared in accordance with applicable legal requirements.

In the light of the knowledge and understanding of the Company and its environment obtained in the course of the audit, we have not identified any material misstatements in the Strategic Report or the Directors' Report.

## Power On Connections Ltd

### Independent Auditor's Report to the Members of Power On Connections Ltd (continued)

#### Matters on which we are required to report by exception

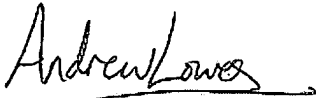
Under the Companies Act 2006 we are required to report in respect of the following matters if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of Directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

We have nothing to report in respect of these matters.

#### Use of our report

This report is made solely to the Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members as a body, for our audit work, for this report, or for the opinions we have formed.



.....  
Andrew Lowes (Senior Statutory Auditor)  
For and on behalf of Deloitte LLP  
Statutory Auditor  
London  
United Kingdom

3 June 2020

**Power On Connections Ltd**

**Income Statement for the Year Ended 31 December 2019**

	Note	2019 £	2018 £
Turnover		74,534,303	69,727,244
Cost of sales		<u>(60,031,834)</u>	<u>(55,756,305)</u>
Gross profit		14,502,469	13,970,939
Administrative expenses		<u>(14,803,095)</u>	<u>(13,726,741)</u>
Operating (loss)/profit	3	(300,626)	244,198
Interest receivable and similar income	4	<u>1,090,306</u>	<u>865,549</u>
Profit before tax		789,680	1,109,747
Taxation	7	<u>(213,140)</u>	<u>(215,393)</u>
Profit for the financial year		<u><u>576,540</u></u>	<u><u>894,354</u></u>

The above results were derived from continuing operations.

No separate Statement of Comprehensive Income has been presented because the Company has no items of comprehensive income other than the profit for the financial year.

The notes on pages 17 to 28 form an integral part of these financial statements.



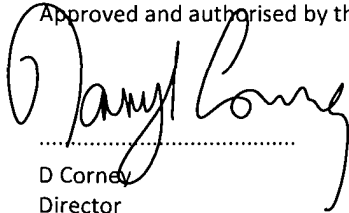
Power On Connections Ltd

(Registration number: 04912774)

Statement of Financial Position as at 31 December 2019

	Note	2019 £	2018 £
<b>Fixed assets</b>			
Tangible assets	8	2,456,389	1,791,830
<b>Current assets</b>			
Stocks	9	1,207,197	333,835
Debtors	10	41,434,271	38,028,524
Cash at bank and in hand		<u>465,020</u>	<u>31,300</u>
		43,106,488	38,393,659
<b>Creditors: Amounts falling due within one year</b>	11	<u>(35,967,215)</u>	<u>(31,166,367)</u>
<b>Net current assets</b>		<u>7,139,273</u>	<u>7,227,292</u>
<b>Net assets</b>		<u>9,595,662</u>	<u>9,019,122</u>
<b>Capital and reserves</b>			
Called up share capital	13	187,500	187,500
Profit and loss account		<u>9,408,162</u>	<u>8,831,622</u>
<b>Total equity</b>		<u>9,595,662</u>	<u>9,019,122</u>

Approved and authorised by the Board on 29 May 2020 and signed on its behalf by:



.....  
D Corney  
Director

The notes on pages 17 to 28 form an integral part of these financial statements.

**Power On Connections Ltd**

**Statement of Changes in Equity for the Year Ended 31 December 2019**

	<b>Share capital</b>	<b>Profit and loss</b>	<b>Total</b>
	<b>£</b>	<b>£</b>	<b>£</b>
At 1 January 2018	187,500	7,937,268	8,124,768
Profit for the year	-	894,354	894,354
At 31 December 2018	<u>187,500</u>	<u>8,831,622</u>	<u>9,019,122</u>

	<b>Share capital</b>	<b>Profit and loss</b>	<b>Total</b>
	<b>£</b>	<b>£</b>	<b>£</b>
At 1 January 2019	187,500	8,831,622	9,019,122
Profit for the year	-	576,540	576,540
At 31 December 2019	<u>187,500</u>	<u>9,408,162</u>	<u>9,595,662</u>

The notes on pages 17 to 28 form an integral part of these financial statements.

## Power On Connections Ltd

### Notes to the Financial Statements for the Year Ended 31 December 2019

#### 1 General information

The company is a private company limited by share capital, incorporated in the United Kingdom and registered in England and Wales.

The address of its registered office and principal place of business is:

Synergy House  
Woolpit Business Park  
Woolpit  
Bury St Edmunds  
Suffolk  
IP30 9UP

These financial statements were authorised for issue by the Board on 29 May 2020.

#### 2 Accounting policies

##### Summary of significant accounting policies and key accounting estimates

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

##### Basis of preparation

These financial statements have been prepared under the historical cost convention, modified to include certain items at fair value, and in accordance with FRS 102, 'The Financial Reporting Standard applicable in the UK and Republic of Ireland.'

The financial statements are presented in Pounds Sterling, which is also the functional currency.

##### Summary of disclosure exemptions

The Company meets the definition of a qualifying entity under FRS 102 and has therefore taken advantage of the disclosure exemptions available to members of a group where consolidated financial statements are publicly available. Exemptions have been taken in relation to the presentation of a cash flow statement, certain financial instruments and remuneration of key management personnel.

##### Name of parent of group

These financial statements are consolidated in the financial statements of BUUK Infrastructure No 2 Limited.

The financial statements of BUUK Infrastructure No 2 Limited may be obtained from Synergy House, Woolpit Business Park, Windmill Avenue, Woolpit, Bury St Edmunds, Suffolk, IP30 9UP.

## Power On Connections Ltd

### Notes to the Financial Statements for the Year Ended 31 December 2019 (continued)

#### 2 Accounting policies (continued)

##### Going concern

The Company forms part of the Group headed by BUUK Infrastructure No 1 Limited ("BUUK") of which the ultimate parent undertaking is Brookfield Asset Management Inc. The funding required to finance the activities of BUUK's subsidiaries is organised and managed on a centralised basis on behalf of all members of the Group.

The Group is cash generative and holds a Baa2 (investment grade) rating from Moody's. The rating was reconfirmed by Moody's in May 2019. At the date of approval of the financial statements the Group has undrawn committed facilities of £350.0m with a syndicate of banks, of which £123.0m is available for general corporate purposes and £227.0m is linked to future capital expenditure. These facilities were renewed in 2019 and are due to expire on 18 September 2024.

The Group has Senior Secured Loan notes denominated in GBP (£1,185 million) and US\$ (US\$300 million). The loan notes incur a fixed rate of interest and cross currency interest rate swaps have been taken out to fix the US\$ denominated interest and capital repayments. The Group's borrowings have an average remaining maturity of c.11 years with maturity dates ranging from 2023 to 2048.

In light of the Covid-19 pandemic the Group has undertaken a series of stress test financial models to assess the Group's ability to meet obligations as they fall due for a period of at least 12 months from the date of this report. Based on existing financing facilities, the Group has sufficient cash available to meet its obligations under all reasonably possible scenarios modelled.

The most likely scenario modelled by the Group is in line with a reference scenario published by the UK Government's independent forecaster, the Office for Budget Responsibility ("OBR") on 14 April 2020. This models a reduction in construction activity of 70% in Q2 2020 before recovering later in the year. Under this scenario, and other reasonable downside scenarios, the Group remains compliant with all borrowing covenants in existence and has sufficient cash to meet its obligations. This includes an extreme, if unlikely, scenario of construction activity remaining suppressed at current, or only marginally increased, levels for a period of 12 months.

Further details of the Covid-19 measures undertaken can be found in the Strategic Report.

The directors have received assurances that the company will have access to the BUUK Group's financial resources for a period of at least one year from the date of signing of the financial statements, that companies in the BUUK Group will not demand repayment of any inter-company debt where the company does not have the financial resources to effect such payment, and that this financial support will be sufficient for the company to continue to trade and meet its obligations as they fall due. The Group's forecasts, taking into account reasonable possible changes in trading performance, show that the Company should have adequate resources to continue in operational existence for the foreseeable future.

Given the above, the Directors have a reasonable expectation that the Company can continue to meet its liabilities as they fall due, for a period of at least 12 months from the date of this annual report. Accordingly, they have prepared the financial statements on the going concern basis.

##### Judgements and key sources of estimation uncertainty

The Directors consider the following to be critical judgements or key sources of estimation uncertainty that have been made in the process of applying the Company's accounting policies which have a significant effect on the amounts recognised in the financial statements.

## Power On Connections Ltd

### Notes to the Financial Statements for the Year Ended 31 December 2019 (continued)

#### 2 Accounting policies (continued)

Contract revenue is estimated based upon stage of completion, which is the proportion of budgeted project spend to date, applied to forecasted final project costs. Final project costs and accordingly the value of contract revenue and amounts recoverable at the statement of financial position date are an estimate based on historical experience and management's assessment of other relevant factors.

##### Revenue recognition

Turnover represents the amounts receivable from the supply of construction services during the year, net of Value Added Tax. All of the Company's turnover originated and was delivered within the UK.

Revenue is recognised in accordance with the stage of completion of contractual obligations to the customer. The stage of completion is ascertained by assessing the fair value of the goods and services provided to the Statement of Financial Position date as a proportion of the total fair value of the contract. Losses on contracts are recognised in the period in which the loss first becomes foreseeable. Contract losses are determined as the amount by which estimated direct and indirect costs of the contract exceed the estimated total revenues that will be generated by the contract.

The attributable profit on a long-term contract is recognised once the contract's outcome can be assessed with reasonable certainty. The profit recognised reflects the proportion of work completed to date on the contract determined by reference to the proportion of the value of work completed to total contract value. Costs associated with long-term contracts are included in stocks to the extent that they do not relate to contract work accounted for as turnover. Long-term contract balances included in stocks are stated at cost, after provision has been made for any foreseeable losses and the deduction of applicable payments on account.

##### Finance income and costs

Interest income is recognised when it is probable that the economic benefits will flow to the Company and the amount of income can be reliably measured. Interest is accrued on a time basis, by reference to the principal outstanding and at the effective interest rate applicable.

Interest costs are accrued on a time basis, by reference to the principal outstanding and at the effective interest rate applicable.

## Power On Connections Ltd

### Notes to the Financial Statements for the Year Ended 31 December 2019 (continued)

#### 2 Accounting policies (continued)

##### Tax

The tax expense for the period comprises current and deferred tax. Tax is recognised in profit or loss, except that a change attributable to an item of income or expense recognised as other comprehensive income is also recognised directly in other comprehensive income.

Current tax is calculated on the basis of tax rates and laws that have been enacted or substantively enacted by the reporting date in the countries where the company operates and generates taxable income.

Deferred tax is recognised in respect of all timing differences between taxable profits and profits reported in the financial statements.

Unrelieved tax losses and other deferred tax assets are recognised when it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

Deferred tax is measured using the tax rates and laws that have been enacted or substantively enacted by the reporting date and that are expected to apply to the reversal of the timing difference.

Tax assets and liabilities are not discounted.

Where items recognised in other comprehensive income or equity are chargeable to or deductible for tax purposes, the resulting current or deferred tax expense or income is presented in the same component of comprehensive income or equity as the underlying transaction.

##### Tangible assets

Tangible assets are stated in the statement of financial position at cost, less any subsequent accumulated depreciation and subsequent accumulated impairment losses.

The cost of tangible assets includes directly attributable incremental costs incurred in their acquisition and installation.

##### Depreciation

Depreciation is charged so as to write off the cost of assets, other than land and properties under construction over their estimated useful lives, as follows:

Asset class	Depreciation method and rate
Fixtures, fittings and equipment	3-5 years straight line
Motor vehicles	4 years straight line

##### Cash and cash equivalents

Cash and cash equivalents comprise cash on hand and call deposits, and other short-term highly liquid investments that are readily convertible to a known amount of cash and are subject to an insignificant risk of change in value.

## Power On Connections Ltd

### Notes to the Financial Statements for the Year Ended 31 December 2019 (continued)

#### 2 Accounting policies (continued)

##### Debtors

Short term debtors are measured at transaction price (which is usually the invoice price), less any impairment losses for bad and doubtful debts.

Loans and other financial assets are initially recognised at transaction price including any transaction costs and subsequently measured at amortised cost determined using the effective interest method, less any impairment losses for bad and doubtful debts.

##### Stocks

Raw materials and consumables are measured at the lower of cost and estimated selling price less costs to complete and sell. Cost is determined using the first in first out method.

The carrying amount of stock sold is recognised as an expense in the period in which the related revenue is recognised.

##### Creditors

Short term creditors are measured at transaction price (which is usually the invoice price).

Loans and other financial liabilities are initially recognised at transaction price net of any transaction costs and subsequently measured at amortised cost determined using the effective interest method.

##### Leases

Leases in which substantially all the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases are charged to profit or loss on a straight-line basis over the period of the lease.

##### Share capital

Ordinary shares are classified as equity. Equity instruments are measured at the fair value of the cash or other resources received or receivable, net of the direct costs of issuing the equity instruments. If payment is deferred and the time value of money is material, the initial measurement is on a present value basis.

##### Defined contribution pension obligation

The Company operates a defined contribution pension scheme. The amount charged to profit and loss in respect of pension costs is the contributions payable in the year. Differences between contributions payable in the year and contributions actually paid are shown as either accruals or prepayments in the statement of financial position.

**Power On Connections Ltd**

**Notes to the Financial Statements for the Year Ended 31 December 2019 (continued)**

**3 Operating loss**

Arrived at after charging/(crediting)

	2019 £	2018 £
Depreciation expense	811,787	714,507
Operating lease expense - property	482,662	488,680
Profit on disposal of property, plant and equipment	(82,373)	(72,726)
Pension costs, defined contribution scheme	<u>628,460</u>	<u>663,652</u>

Fees for the audit of the financial statements of £45,200 (2018: £34,000) were borne by another Group company during the year on behalf of Power On Connections Ltd.

**4 Other interest receivable and similar income**

	2019 £	2018 £
Interest receivable on loans to group undertakings	<u>1,090,306</u>	<u>865,549</u>

**5 Staff costs**

The aggregate payroll costs (including directors' remuneration) were as follows:

	2019 £	2018 £
Wages and salaries	11,547,895	10,236,131
Social security costs	1,192,713	1,041,215
Pension costs, defined contribution scheme	<u>628,460</u>	<u>663,652</u>
	<u>13,369,068</u>	<u>11,940,998</u>

The average number of persons employed by the company (including directors) during the year, analysed by category was as follows:

	2019 No.	2018 No.
Administration and support	30	28
Distribution	18	15
Other departments	<u>200</u>	<u>176</u>
	<u>248</u>	<u>219</u>



**Power On Connections Ltd**

**Notes to the Financial Statements for the Year Ended 31 December 2019 (continued)**

**6 Directors' remuneration**

The Directors' remuneration for the year was as follows:

	<b>2019</b>	<b>2018</b>
	<b>£</b>	<b>£</b>
Remuneration	464,730	280,191
Contributions paid to money purchase schemes	<u>15,927</u>	<u>15,569</u>
	<u><u>480,657</u></u>	<u><u>295,760</u></u>

During the year the number of Directors who were receiving benefits was as follows:

	<b>2019</b>	<b>2018</b>
	<b>No.</b>	<b>No.</b>
Accruing benefits under money purchase pension scheme	<u>1</u>	<u>1</u>

In respect of the highest paid Director:

	<b>2019</b>	<b>2018</b>
	<b>£</b>	<b>£</b>
Remuneration	273,121	160,948
Company contributions to money purchase pension schemes	<u>-</u>	<u>15,569</u>

**Power On Connections Ltd**

**Notes to the Financial Statements for the Year Ended 31 December 2019 (continued).**

**7 Taxation**

Tax charged/(credited) in the income statement

	<b>2019</b>	<b>2018</b>
	<b>£</b>	<b>£</b>
<b>Current taxation</b>		
UK corporation tax	131,519	168,520
UK corporation tax adjustment to prior periods	<u>75,043</u>	<u>8,600</u>
	<u>206,562</u>	<u>177,120</u>
<b>Deferred taxation</b>		
Arising from origination and reversal of timing differences	20,448	43,930
Adjustment in respect of previous period	<u>(13,870)</u>	<u>(5,657)</u>
Total deferred taxation	<u>6,578</u>	<u>38,273</u>
Tax expense in the income statement	<u><u>213,140</u></u>	<u><u>215,393</u></u>

The differences between the tax assessed for the period and the standard rate of corporation tax of 19% (2018: 19%) are reconciled below:

	<b>2019</b>	<b>2018</b>
	<b>£</b>	<b>£</b>
Profit before tax	<u>789,680</u>	<u>1,109,747</u>
Corporation tax at standard rate	150,039	210,852
Decrease from effect of different UK tax rates on some earnings	(2,406)	(5,168)
Effect of expense not deductible in determining taxable profit (tax loss)	4,334	6,766
Increase in tax from adjustment for prior periods	<u>61,173</u>	<u>2,943</u>
Total tax charge	<u><u>213,140</u></u>	<u><u>215,393</u></u>

**Deferred tax**

The Finance Act 2016, which was substantively enacted on 15 September 2016, provided for a further reduction in the main rate of corporation tax to 17% from 1 April 2020. Consequently deferred tax had been calculated at the year end using a tax rate of 17%. The Finance Bill 2020, which was substantively enacted in March 2020, provided for the main rate of corporation tax to remain at 19%. As a non-adjusting post-balance sheet event this does not impact the deferred tax position as at 31 December 2019; however in future periods deferred tax will be remeasured based on a tax rate of 19%.

The Company has no unrecognised deferred tax assets or liabilities at 31 December 2019 (2018: £nil).

Power On Connections Ltd

Notes to the Financial Statements for the Year Ended 31 December 2019 (continued)

8 Tangible assets

	Furniture, fittings and equipment £	Motor vehicles £	Total £
<b>Cost or valuation</b>			
At 1 January 2019	582,586	3,848,345	4,430,931
Additions	-	1,480,611	1,480,611
Disposals	-	(376,378)	(376,378)
At 31 December 2019	<u>582,586</u>	<u>4,952,578</u>	<u>5,535,164</u>
<b>Depreciation</b>			
At 1 January 2019	482,311	2,156,790	2,639,101
Charge for the year	42,540	769,247	811,787
Eliminated on disposal	-	(372,113)	(372,113)
At 31 December 2019	<u>524,851</u>	<u>2,553,924</u>	<u>3,078,775</u>
<b>Carrying amount</b>			
At 31 December 2019	<u>57,735</u>	<u>2,398,654</u>	<u>2,456,389</u>
At 31 December 2018	<u>100,275</u>	<u>1,691,555</u>	<u>1,791,830</u>

9 Stocks

	2019 £	2018 £
Raw materials and consumables	<u>1,207,197</u>	<u>333,835</u>

**Power On Connections Ltd**

**Notes to the Financial Statements for the Year Ended 31 December 2019 (continued)**

**10 Debtors**

	Note	2019 £	2018 £
Trade debtors		5,394,042	3,721,610
Amounts owed by group undertakings		31,835,646	28,934,787
Other debtors		2,066,502	2,568,665
Prepayments		263,440	555,793
Gross amount due from customers for contract work		1,453,966	1,820,416
Deferred tax assets	12	<u>420,675</u>	<u>427,253</u>
		<u>41,434,271</u>	<u>38,028,524</u>

Amounts owed by group undertakings are unsecured and repayable on demand with interest charged at 3.54% (2018: 3.59% ).

**11 Creditors**

	2019 £	2018 £
<b>Due within one year</b>		
Trade creditors	901,182	750,677
Amounts due to group undertakings	131,519	168,520
Social security and other taxes	431,432	328,693
Other payables	562,073	1,046,491
Accruals	11,156,243	9,865,350
Deferred income	<u>22,784,766</u>	<u>19,006,636</u>
	<u>35,967,215</u>	<u>31,166,367</u>

Included within amounts due to group undertakings are non-interest bearing amounts of £131,519 (2018: £168,520), which are unsecured and repayable on demand.

**Power On Connections Ltd**

**Notes to the Financial Statements for the Year Ended 31 December 2019 (continued)**

**12 Deferred tax**

	2019 £	2018 £
Accelerated/(decelerated) capital allowances	(405,169)	(416,624)
Other timing differences	<u>(15,506)</u>	<u>(10,629)</u>
	<u>(420,675)</u>	<u>(427,253)</u>
		<b>Deferred tax</b>
		<b>£</b>
At 1 January 2019		(427,253)
(Increase) decrease in existing assets		<u>6,578</u>
At 31 December 2019		<u>(420,675)</u>

**13 Share capital**

**Allotted, called up and fully paid shares**

	2019		2018	
	No.	£	No.	£
Ordinary shares of £1 each	<u>187,500</u>	<u>187,500</u>	<u>187,500</u>	<u>187,500</u>

**14 Obligations under leases and hire purchase contracts**

**Operating leases**

The total of future minimum lease payments is as follows:

	2019 £	2018 £
Not later than one year	250,097	311,456
Later than one year and not later than five years	497,193	454,643
Later than five years	<u>53,725</u>	<u>148,492</u>
	<u>801,015</u>	<u>914,591</u>

The amount of non-cancellable operating lease payments recognised as an expense during the year was £482,662 (2018 : £488,680).

## Power On Connections Ltd

### Notes to the Financial Statements for the Year Ended 31 December 2019 (continued)

#### 15 Contingent liabilities

The Company has entered into cross guarantees with fellow subsidiary undertakings, which guarantee certain borrowings of the Group. As at 31 December 2019 the total borrowings, as part of the BUUK Group, amounted to £1,692,857,000 (2018: £1,496,560,000).

#### 16 Related party transactions

The Company has taken advantage of the exemption provided by FRS 102 paragraph 33.1A not to disclose transactions with other wholly-owned Group undertakings.

The Company has taken advantage of the exemption provided by FRS 102 paragraph 1.12(e) not to disclose key management personnel compensation.

#### 17 Parent and ultimate parent undertaking

The company's immediate parent is Power On Investments Limited, incorporated in the United Kingdom.

The ultimate parent and controlling party is Brookfield Asset Management Inc, incorporated in Canada.

The largest group of which the Company is a member and for which Group financial statements are prepared is Brookfield Asset Management Inc. These financial statements are available upon request from its registered office at Brookfield Asset Management Inc., Suite 300, Brookfield Place, 181 Bay Street, Toronto, Canada.

The smallest group of which the Company is a member and for which Group financial statements are prepared is BUUK Infrastructure No 2 Limited, a Company registered in England and Wales. These financial statements are available upon request from its registered office at Synergy House, Woolpit Business Park, Windmill Avenue, Woolpit, Bury St Edmunds, Suffolk, IP30 9UP.